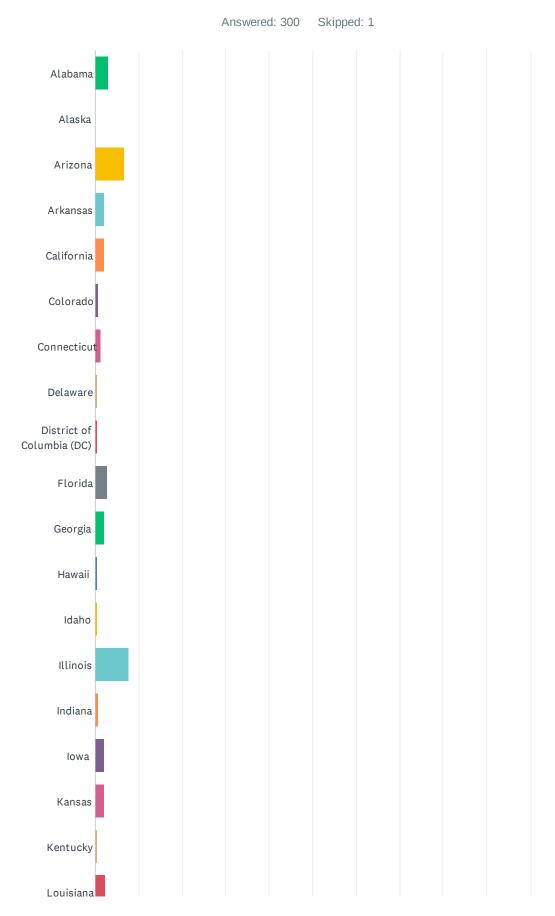
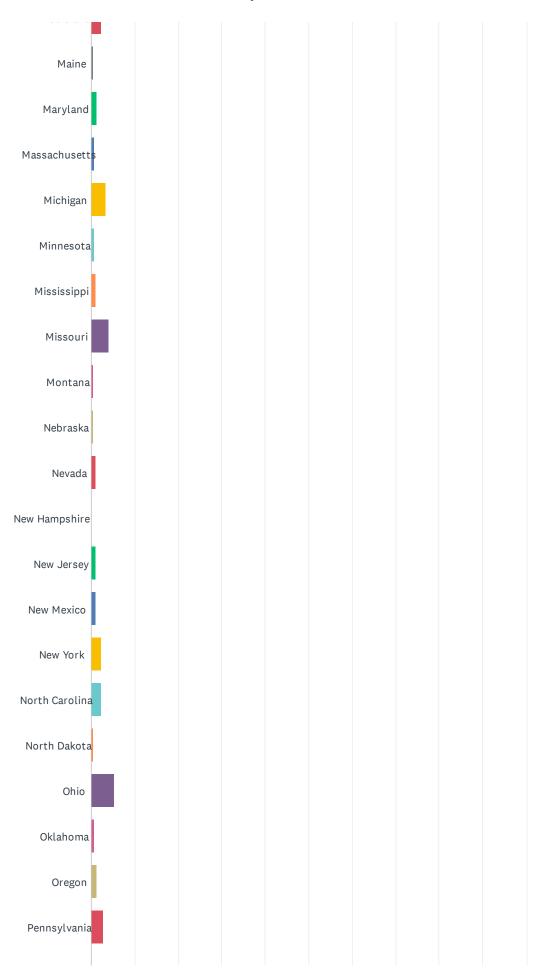
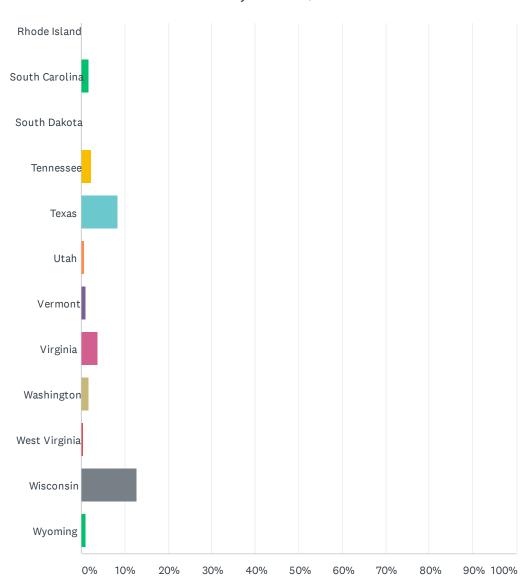
Q1 What state is your district in?



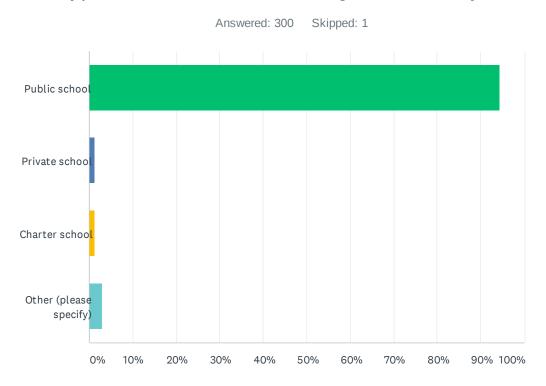




ANSWER CHOICES	RESPONSES	
Alabama	3.00%	9
Alaska	0.00%	0
Arizona	6.67%	20
Arkansas	2.00%	6
California	2.00%	6
Colorado	0.67%	2
Connecticut	1.33%	4
Delaware	0.33%	1
District of Columbia (DC)	0.33%	1
Florida	2.67%	8
Georgia	2.00%	6
Hawaii	0.33%	1
Idaho	0.33%	1
Illinois	7.67%	23
Indiana	0.67%	2
Iowa	2.00%	6
Kansas	2.00%	6
Kentucky	0.33%	1
Louisiana	2.33%	7
Maine	0.33%	1
Maryland	1.33%	4
Massachusetts	0.67%	2
Michigan	3.33%	10
Minnesota	0.67%	2
Mississippi	1.00%	3
Missouri	4.00%	12
Montana	0.33%	1
Nebraska	0.33%	1
Nevada	1.00%	3
New Hampshire	0.00%	0
New Jersey	1.00%	3

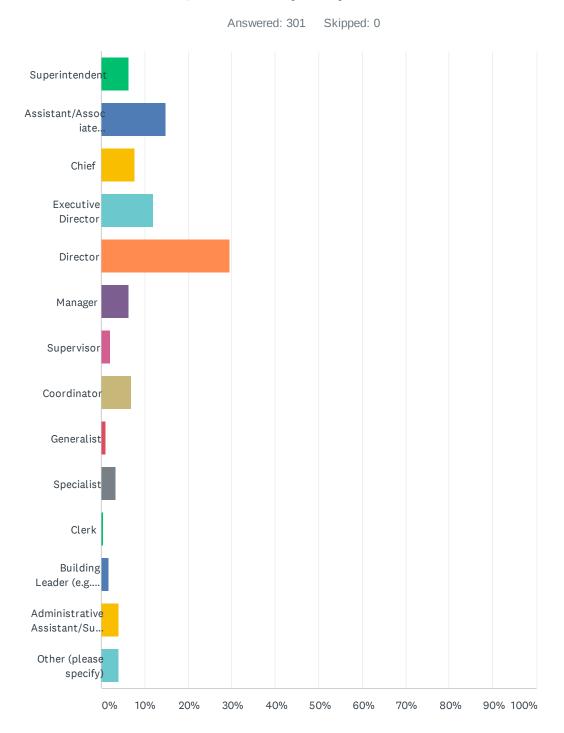
New York North Carolina	2.33% -2.33%	7
North Dakota	0.33%	1
Ohio	5.33%	16
Oklahoma	0.67%	2
Oregon	1.33%	4
Pennsylvania	2.67%	8
Rhode Island	0.00%	0
South Carolina	1.67%	5
South Dakota	0.00%	0
Tennessee	2.33%	7
Texas	8.33%	25
Utah	0.67%	2
Vermont	1.00%	3
Virginia	3.67%	11
Washington	1.67%	5
West Virginia	0.33%	1
Wisconsin	12.67%	38
Wyoming	1.00%	3
TOTAL		300

Q2 What type of PK-12 educational organization do you work for?



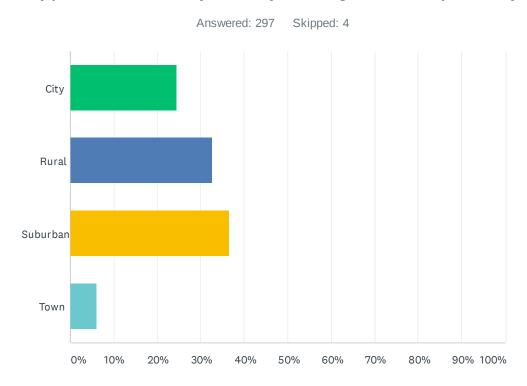
ANSWER CHOICES	RESPONSES	
Public school	94.33%	283
Private school	1.33%	4
Charter school	1.33%	4
Other (please specify)	3.00%	9
TOTAL		300

Q3 What is your job title?



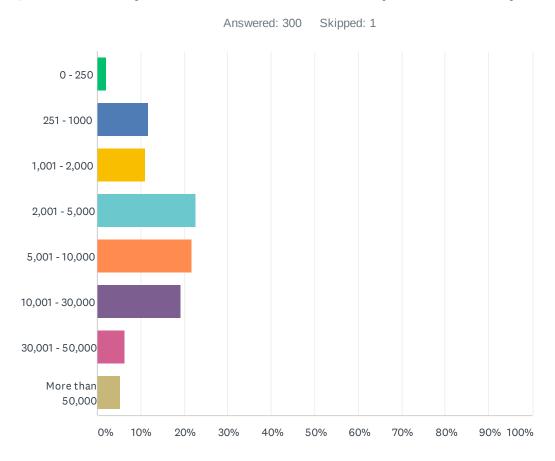
ANSWER CHOICES	RESPONSES	
Superintendent	6.31%	19
Assistant/Associate Superintendent	14.95%	45
Chief	7.64%	23
Executive Director	11.96%	36
Director	29.57%	89
Manager	6.31%	19
Supervisor	1.99%	6
Coordinator	6.98%	21
Generalist	1.00%	3
Specialist	3.32%	10
Clerk	0.33%	1
Building Leader (e.g. Principal, Assistant Principal, Dean)	1.66%	5
Administrative Assistant/Support Staff	3.99%	12
Other (please specify)	3.99%	12
TOTAL		301

Q4 What type of community does your organization primarily serve?



ANSWER CHOICES	RESPONSES	
City	24.58%	73
Rural	32.66%	97
Suburban	36.70%	109
Town	6.06%	18
TOTAL	2	297

Q5 How many students are enrolled in your school system?

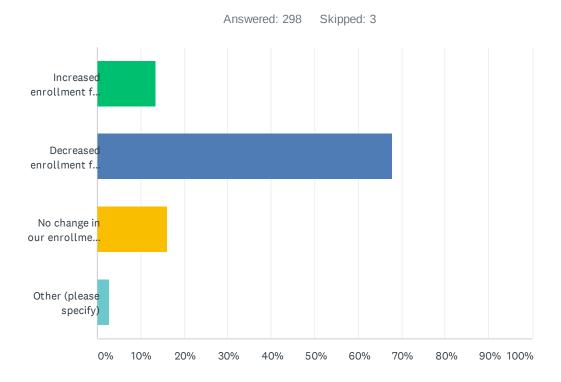


ANSWER CHOICES	RESPONSES	
0 - 250	2.00%	6
251 - 1000	11.67%	35
1,001 - 2,000	11.00%	33
2,001 - 5,000	22.67%	68
5,001 - 10,000	21.67%	65
10,001 - 30,000	19.33%	58
30,001 - 50,000	6.33%	19
More than 50,000	5.33%	16
TOTAL		300

Q6 How many employees do you employ in your district?

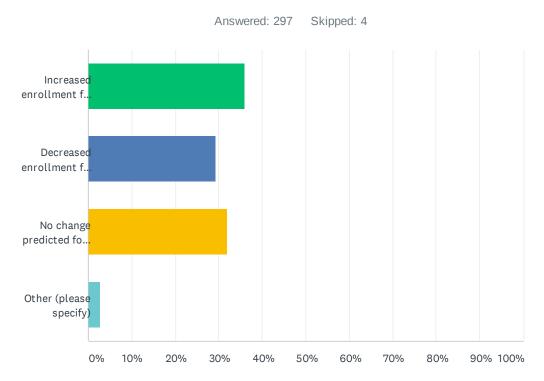
Answered: 297 Skipped: 4

Q7 With regards to your current district enrollment. Are you experiencing:



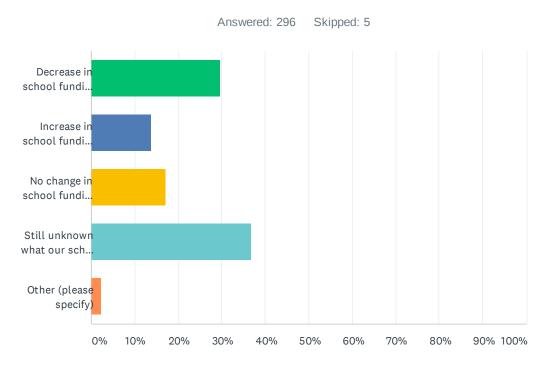
ANSWER CHOICES	RESPONSES	
Increased enrollment for this year 2020-2021	13.42%	40
Decreased enrollment for this year 2020-2021	67.79%	202
No change in our enrollment data for 2020-2021	16.11%	48
Other (please specify)	2.68%	8
TOTAL		298

Q8 With regards to predicting your district enrollment for 2021-2022, are you expecting:



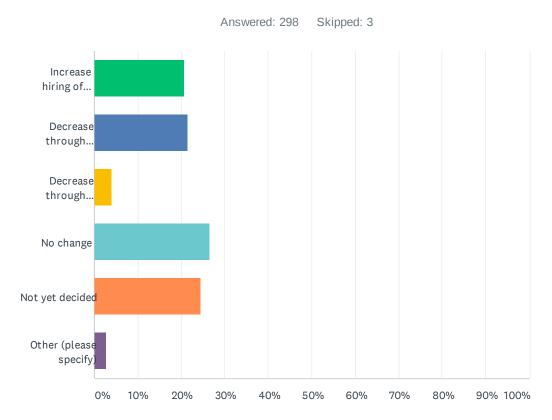
ANSWER CHOICES	RESPONSES	
Increased enrollment for 2021-2022	36.03%	107
Decreased enrollment for 2021-2022	29.29%	87
No change predicted for 2021-2022	31.99%	95
Other (please specify)	2.69%	8
TOTAL		297

Q9 With enrollment data being a key to school funding in 2021-2022 are you expecting:



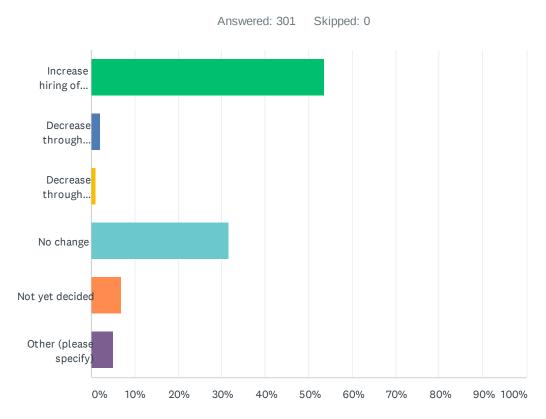
ANSWER CHOICES	RESPONSES	
Decrease in school funding for my district	29.73%	88
Increase in school funding for my district	13.85%	41
No change in school funding for my district	17.23%	51
Still unknown what our school funding will look like for 2021-2022	36.82%	109
Other (please specify)	2.36%	7
TOTAL		296

Q10 With regards to TEACHERS For the 2021-2022 school year, are you planning to:



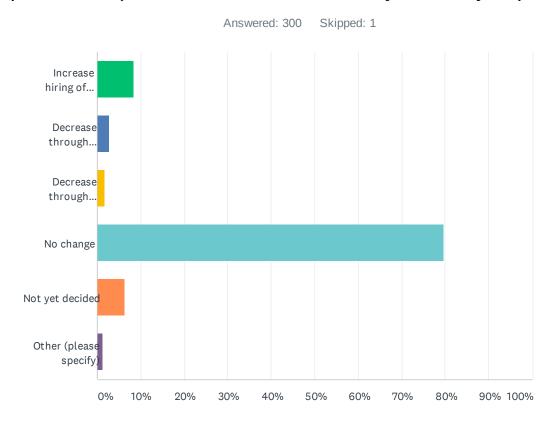
ANSWER CHOICES	RESPONSES	
Increase hiring of Teachers	20.81%	62
Decrease through non-fill Teachers	21.48%	64
Decrease through reduction in force/layoffs Teachers	4.03%	12
No change	26.51%	79
Not yet decided	24.50%	73
Other (please specify)	2.68%	8
TOTAL		298

Q11 With regards to SUBSTITUTE TEACHERS, for the 2021 -2022 school year, are you planning to:



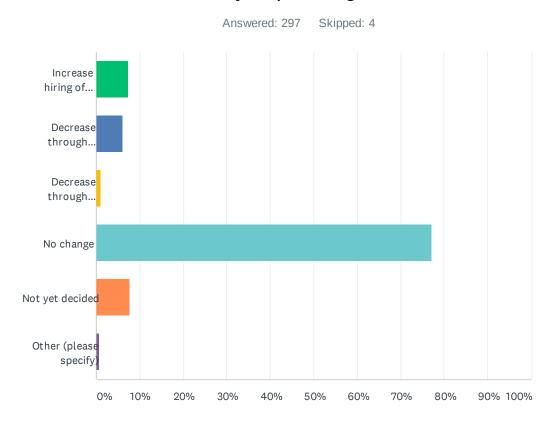
ANSWER CHOICES	RESPONSES	
Increase hiring of Substitute Teachers	53.49%	161
Decrease through non-fill Substitute Teachers	1.99%	6
Decrease through reduction in force/layoffs Substitute Teachers	1.00%	3
No change	31.56%	95
Not yet decided	6.98%	21
Other (please specify)	4.98%	15
TOTAL		301

Q12 With regards to BUILDING LEADERS (e.g. principals, assistant principals, deans) for the 2021 -2022 school year, are you planning to:



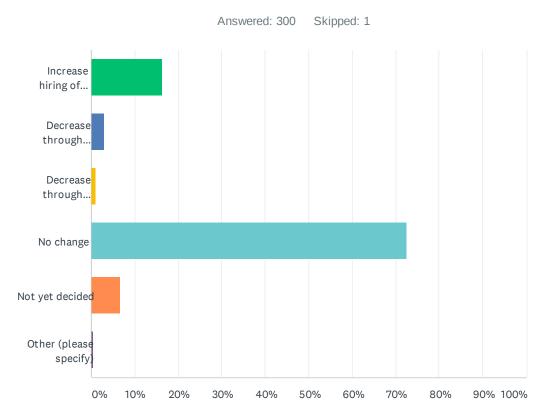
ANSWER CHOICES	RESPONSES	
Increase hiring of Building Leaders staff	8.33%	25
Decrease through non-fill Building Leaders staff	2.67%	8
Decrease through reduction in force/layoffs Building Leaders staff	1.67%	5
No change	79.67%	239
Not yet decided	6.33%	19
Other (please specify)	1.33%	4
TOTAL		300

Q13 With regards to DISTRICT LEADERS for the 2021 -2022 school year, are you planning to:



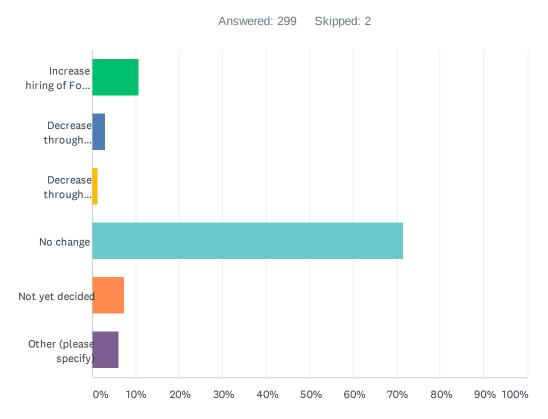
ANSWER CHOICES	RESPONSES	
Increase hiring of District Leadership staff	7.41%	22
Decrease through non-fill District Leadership staff	6.06%	18
Decrease through reduction in force/layoffs District Leadership staff	1.01%	3
No change	77.10%	229
Not yet decided	7.74%	23
Other (please specify)	0.67%	2
TOTAL		297

Q14 With regards to MAINTENANCE/FACILITIES staff for the 2021 -2022 school year, are you planning to:



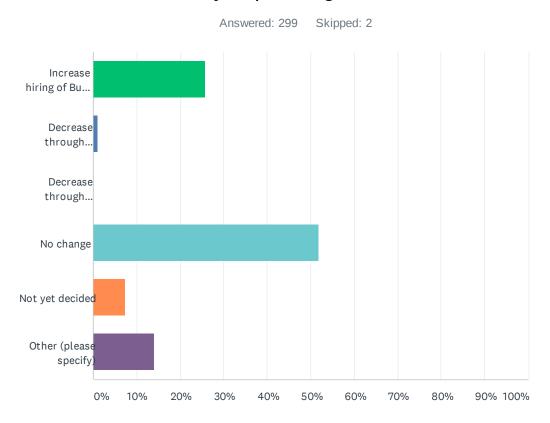
ANSWER CHOICES	RESPONSES	
Increase hiring of Maintenance/Facilities staff	16.33%	49
Decrease through non-fill Maintenance/Facilities staff	3.00%	9
Decrease through reduction in force/layoffs Maintenance/Facilities staff	1.00%	3
No change	72.67%	218
Not yet decided	6.67%	20
Other (please specify)	0.33%	1
TOTAL		300

Q15 With regards to FOOD SERVICE staff for the 2021 -2022 school year, are you planning to:



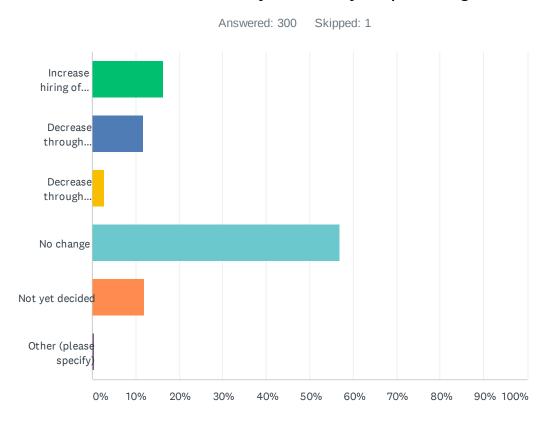
ANSWER CHOICES	RESPONSES	
Increase hiring of Food Service staff	10.70%	32
Decrease through non-fill Food Service staff	3.01%	9
Decrease through reduction in force/layoffs Food Service staff	1.34%	4
No change	71.57%	214
Not yet decided	7.36%	22
Other (please specify)	6.02%	18
TOTAL		299

Q16 With regards to BUS DRIVERS for the 2021 -2022 school year, are you planning to:



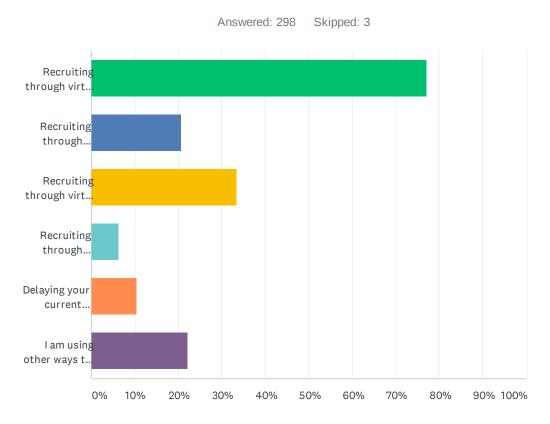
ANSWER CHOICES	RESPONSES	
Increase hiring of Bus Drivers	25.75% 7	77
Decrease through non-fill Bus Drivers staff	1.00%	3
Decrease through reduction in force/layoffs Bus Drivers staff	0.00%	0
No change	51.84% 15	55
Not yet decided	7.36% 2	22
Other (please specify)	14.05% 4	42
TOTAL	29	99

Q17 With regards to SUPPORT STAFF (non-student services) for the 2021 -2022 school year, are you planning to:



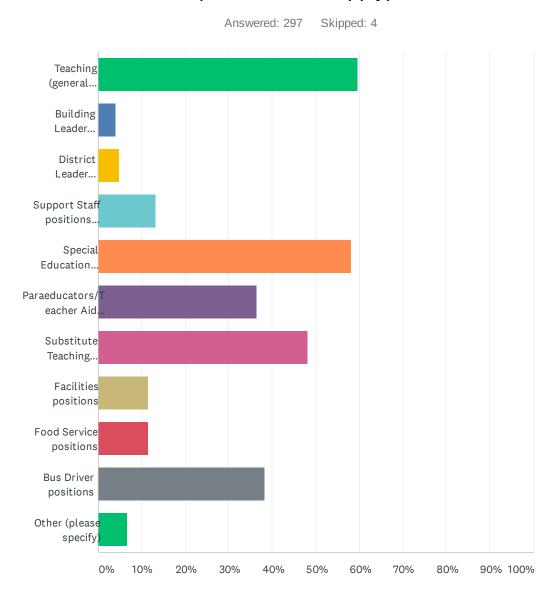
ANSWER CHOICES	RESPONSES	
Increase hiring of Support staff	16.33%	49
Decrease through non-fill Support staff	11.67%	35
Decrease through reduction in force/layoffs Support staff	2.67%	8
No change	57.00%	171
Not yet decided	12.00%	36
Other (please specify)	0.33%	1
TOTAL		300

Q18 With regards to recruiting for your TEACHERS (e.g. General Education), are you currently (check all that apply):



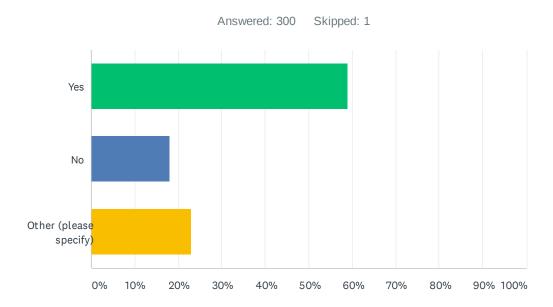
ANSWER CHOICES	RESPONSES	
Recruiting through virtual career fairs sponsored by colleges or organizations	77.18%	230
Recruiting through in-person career fairs sponsored by colleges or organizations	20.81%	62
Recruiting through virtual career fairs hosted by your district	33.56%	100
Recruiting through in-person career fairs hosted by your district	6.38%	19
Delaying your current recruiting	10.40%	31
I am using other ways to recruit (please specify)	22.15%	66
Total Respondents: 298		

Q19 What positions are you most concerned about hiring for in 2021-2022 (check all that apply)



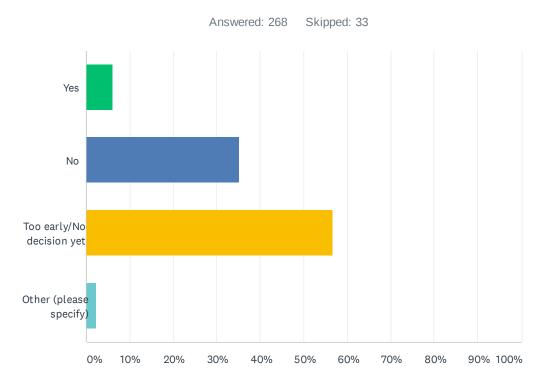
ANSWER CHOICES	RESPONSES	
Teaching (general education) positions	59.60%	177
Building Leader positions	4.04%	12
District Leader positions	4.71%	14
Support Staff positions (non-student support)	13.13%	39
Special Education positions (teachers, specialist etc.)	58.25%	173
Paraeducators/Teacher Aid positions	36.36%	108
Substitute Teaching positions	48.15%	143
Facilities positions	11.45%	34
Food Service positions	11.45%	34
Bus Driver positions	38.38%	114
Other (please specify)	6.73%	20
Total Respondents: 297		

Q20 Are you planning on offering both in-person and virtual school in 2021-2022?



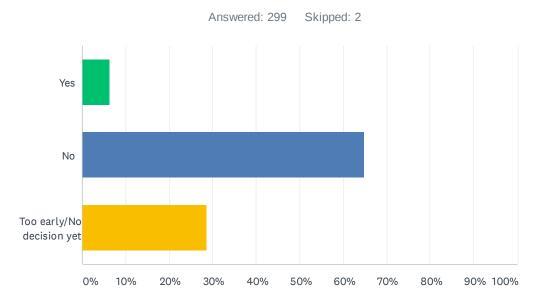
ANSWER CHOICES	RESPONSES
Yes	59.00% 177
No	18.00% 54
Other (please specify)	23.00% 69
TOTAL	300

Q21 If you are planning to offer both in-person and virtual school next year 2021-2022, do you plan on increasing staff to accommodate this option?



ANSWER CHOICES	RESPONSES	
Yes	5.97%	16
No	35.07%	94
Too early/No decision yet	56.72%	152
Other (please specify)	2.24%	6
TOTAL	2	268

Q22 Will you be making adjustments to your benefits package for 2021-2022 school year (excluding pay) for employees?



ANSWER CHOICES	RESPONSES
Yes	6.35% 19
No	64.88% 194
Too early/No decision yet	28.76% 86
TOTAL	299