



# 2025 Guidebook Worksheet

**ND** = NON-DISCOUNTABLE

VISIT [WWW.AAMDHQ.ORG/GUIDEBOOK](http://WWW.AAMDHQ.ORG/GUIDEBOOK) FOR INSTRUCTIONS & TERMS | EMAIL COMPLETED FORM TO [GUIDEBOOK@AAMDHQ.ORG](mailto:GUIDEBOOK@AAMDHQ.ORG)

PG	EVENT / PROGRAM	SPONSORSHIPS, BOOTHS, PACKAGES, ETC		ATTENDANCE, TABLES, TICKETS, ETC	
		DESCRIPTION	AMOUNT	ATTENDANCE	AMOUNT
8	Economic Conference & B2B		\$		\$
10	Bowling Tournament		\$		\$
12	Technology Conference		\$		\$
14	Maintenance Mania		\$		\$
16	Education Conference & Trade Show		\$		\$
20	Apartments Giving Back Day <b>ND</b>		\$		\$
22	Pickleball Tournament		\$		\$
24	June Awards		\$		\$
26	Golf - Ladies on the Links		\$		\$
26	Golf - Metro Masters		\$		\$
28	AAMD Tailgater		\$		\$
30	Clay Shoot Classic		\$		\$
32	Chili Cookoff		\$		\$
34	Charity Auction <b>ND</b>		\$		\$
36	Independent Rental Owners (IROC)		\$	ATTENDANCE NOT APPLICABLE FOR THESE PROGRAMS	
37	Suppliers' Council		\$		
38	Hands On Maintenance Education <b>ND</b>		\$		
39	Annual Education Partnership		\$		\$
40	Education - Lease A Rama		\$		\$
40	Education - On-Site Appreciation Lunch		\$		\$
41	Education - Maintenance Appreciation Lunch		\$		\$
42	Annual Education Offerings <b>ND</b>	SPONSORSHIPS NOT APPLICABLE			\$
42	Board & Leadership Sponsorships		\$	ATTENDANCE NOT APPLICABLE FOR THESE PROGRAMS	
43	Apartment Trends Magazine <b>ND</b>		\$		
44	Membership Directory <b>ND</b>		\$		
44	Vacancy and Rent Report		\$		
45	Digital Advertising		\$		
46	AAMD Alliance Contribution <b>ND</b>		\$		

<b>SUBTOTAL:</b>	\$	<b>x DISCOUNT PERCENTAGE</b>	%	<b>X 100</b>	<b>= DISCOUNT:</b>	\$
<b>TOTAL DISCOUNTED (SUBTOTAL - DISCOUNT):</b>						\$
<b>TOTAL NONDISCOUNTABLE</b>						\$
<b>GRAND TOTAL</b>						\$

Company			
Contact Name			
Signature		Date:	_____ Initial to Agree to terms outlined at <a href="http://aamdhq.org/guidebook">aamdhq.org/guidebook</a>