



LEADERSHIP

EDUICATION

AND

DEVELOPMENT

**INVEST IN YOUR
FUTURE WITH
AAKC LEAD
CERTIFICATION**

LEAD CERTIFICATION

LEADERSHIP EDUCATION AND DEVELOPMENT

The LEAD Certification is an honorary distinction accredited by the Apartment Association of Kansas City. LEAD provides a complete development curriculum for current and aspiring property managers, leasing and maintenance professionals and supplier partners. LEAD is designed to recognize the development efforts of property management professionals upon completion of a specific track.

AAKC is offering the LEAD Manager, LEAD Leasing Professional, LEAD Maintenance Professional and LEAD Supplier Partner. Each certification requires completion of all requirements set by the AAKC Education Committee. This program can be achieved in one year with a maximum 2-year completion requirement. You must complete one of the NAA credential programs such as CALP, CAM, CAMT, CAPS, Supplier Success, or previously received CAS to receive your LEAD.

Whether you are a current or future NAA credential holder, the LEAD program provides a pathway to your success. By attending seminars, obtaining an NAA credentials and volunteering with the AAKC, you will obtain the LEAD distinction in your area of expertise recognized by industry leaders.

Please submit your LEAD application and your card will be sent to you to begin tracking your requirements. The application can be found on the AAKC website aakc.us under the Education tab. If you have questions, please contact Bree Peters at bpeters@aakc.us or (913) 248-0355. Upon completion of your LEAD requirements, you will receive a plaque, certificate, and pin.

AAKC
APARTMENT ASSOCIATION
OF KANSAS CITY

Qualifications for
LEAD LEASING PROFESSIONAL

You have 2 years to complete this program to receive your LEAD pin and Plaque.

- *Graduate or Candidate CALP
- *AAKC Fair Housing Seminar
- *Customer Service/Team Building Seminar
- *Leasing/Marketing Seminar
- *AAKC Diversity, Equity & Inclusion Seminar
- *2 Membership Lunch Meetings
- *2 Leasing Webinars of Choice
- *5 Hours of Volunteering with AAKC
- *Attendance of 3 Major AAKC Events

Qualifications for
LEAD MANAGEMENT PROFESSIONAL

You have 2 years to complete this program to receive your LEAD pin and Plaque.

- *Graduate or Candidate CAM/CAPS
- *AAKC Fair Housing Seminar
- *AAKC Customer Service/Team Building Seminar
- *AAKC Financial Seminar
- *AAKC Diversity, Equity & Inclusion
- *2 Membership Lunch Meetings
- *Attendance of 3 Major AAKC Events
- *2 Management Webinars of Choice
- *5 Hours of Volunteering with AAKC

Qualifications for LEAD MAINTENANCE PROFESSIONAL

You have 2 years to complete this program to receive your LEAD pin and Plaque.

- *Graduate or Candidate CAMT
- *AAKC Fair Housing Seminar
- *AAKC Customer Service/Team Building Seminar
- *AAKC Financial Seminar
- *AAKC Diversity, Equity & Inclusion Seminar
- *2 Membership Lunch Meetings
- *2 Maintenance Webinars of Choice
- *5 Hours of Volunteering with AAKC
- *Attendance of 3 Major AAKC Events

Qualifications for LEAD SUPPLIER PARTNER PROFESSIONAL

You have 2 years to complete this program to receive your LEAD pin and Plaque.

- *Graduate of previous CAS or Candidate Supplier Success
- *AAKC Fair Housing Seminar
- *AAKC Supplier Partner Luncheon
- *AAKC Financial Seminar
- *AAKC Diversity, Equity & Inclusion
- *2 Membership Lunch Meetings
- *Attendance of 3 Major AAKC Events
- *2 Management Webinars of Choice
- *5 Hours of Volunteering with AAKC