



# AAGW

## APARTMENT ASSOCIATION OF GREATER WICHITA



SEPTEMBER 2022

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At Lease Locators, we're more than just another Internet Listing Service. When a prospective resident has questions about your property, we have the answers! We tour your floor plans, attend your resident functions, and find your best resident testimonials, all in effort to help drive traffic to your door – not just through online advertising, but through *real conversations* with your prospective renters. We host calls, text/instant messages & emails and schedule a tour of your community.

By the time a prospect arrives at your door, you'll have an idea of their work history, income and their preferences. The prospect will know that your residents love their community – because of you. It's win-win! All you have to do is close the lease.

Our leasing traffic has more than doubled in the last few months so to ensure we maintain the best customer service to our clients and to our prospective renters, we've expanded our team. We're ready to assist with all of your leasing needs. **Call us today! 316-944-9632**



**Peggy Avilez, Client Relationship Manager**

We are so glad to have Peggy join our team! Many of you know Peggy from her long history with AAGW. She will continue her involvement in the association under Lease Locators. Peggy will work directly with Property Managers and Landlords to ensure they always receive the best representation and optimal results!



**Oscar Rosas, Digital Content Producer**

Oscar handles all of our photography and videography. He'll be the one capturing your property, then spending hours perfecting every image!



**Austin Robbins, Senior Marketing Manager**

Austin handles all of the Leasing Traffic. He will make sure that every lead is attended to and that they are well informed about your property. He coordinates tours with the property team, then follows up to ensure everyone is happy!



**Tommy Bateman, Founder**

Tommy focuses on market analysis. He makes sure ads are optimized, and keeps close tabs on traffic and leasing results.

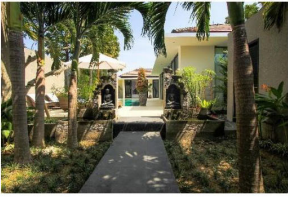


Check us out! [www.LeaseLocatorsLLC.com](http://www.LeaseLocatorsLLC.com)



# NAAPAC Fall Getaway!

Support NAAPAC in this critical election year and choose one of 3 Dream Vacations:



**Bali's Breathtaking Beauty:** Soak Up the Essence of Bali, Indonesia for Eight Days & Seven Nights at the Bali Double V Villa for Up to Six People, Including Round Trip Airport Transfers, Unrestricted Access to Finns Recreation Club, a Private Chef and an On-Call Driver with Private Luxury Vehicle.

**Cruise the Caribbean's Turquoise Waters:** The Tropical Trade Winds Will Guide Your Royal Caribbean International Cruise to the Caribbean for Five Nights in a Veranda Stateroom for Two.



**Adventure Abounds in Cabo San Lucas:** for Six Days & Five Nights at the Bahia Cabo Hotel and Beach Club for Two, Including Three Days of Your Choice of a One-Hour Stand-Up Paddleboard Rental, Sunset Cruise or Snorkeling Trip and a \$250 Gift Certificate to the Esquina Bar and Restaurant or Sur Beach House.

The Rules:

Contest open to all members of NAA and its affiliates, and their spouses.\*  
\$25 per entry (Personal contributions only, no corporate/company contributions!)  
Last day to enter is Thursday, September 30, 2022.  
Winner will be announced on October 3, 2022.  
\*NAA staff, NAAPAC Trustees & NAA Board of Directors (or their spouses) are not eligible.



[Enter Here](#) or

TRIP TERMS AND CONDITIONS: The travel package is non-refundable and subject to availability. Certificates/gift cards cannot be replaced. Passport required for travel outside the U.S. A minimum 30-day advance reservation is required. Travel is valid for 12 months from the date of issue. American Express Gift Card may be used toward purchases within the U.S. only.

NAAPAC DISCLAIMERS: NAAPAC is the political action committee of the National Apartment Association. Only members of the NAA and its affiliates may contribute to NAAPAC. Contributions to NAAPAC are used in connection with federal elections. NAAPAC contributions are not tax-deductible. All contributions to NAAPAC are voluntary. You may refuse to contribute without reprisal. Federal law requires political committees to report the name, mailing address, occupation, and name of employer for each individual whose contributions aggregate in excess of \$200 in a calendar year. No purchase is required to enter. To enter without purchase, please send a 3x5 index card with your name, mailing address, phone number, and email address to NAAPAC Sweepstakes, 4300 Wilson Blvd., Ste. 800, Arlington, VA 22203. Void where prohibited.

# AAGW LIFE CAPTURED!



**Pictures from our August Annual Meeting with speaker Kurt Holmes.**



## WELCOME 2022/23 BOARD OF DIRECTORS

- Jessica Bentley - Timberland Partners
- Tracy Rupert - Case & Associates
- Cody Stout - Maxus Properties
- Stacey Bradley - Case & Associates
- Rob Couch - McConnell AFB
- Katherine Sanneman - Farmers Insurance
- Jessica Felder - Weigand Omega
- Amanda Heenan - Case & Associates
- Aimee Davis - Builders Inc.
- Racheal Kuhlman - Mayroad at McConnell
- Bri Fouquet - Monarch Investment
- Tommy Bateman - Lease Locators
- Geron Smith - Precision Construction
- Aric Hanna - Metro Appliances & More
- Austin Robbins - Lease Locators



**Congratulations to Katherine Sanneman (pictured right). She received the "Mike Pharis Volunteer of the Year Award" for 2022.**

Welcome to our New Members



POST ROAD MANAGEMENT



- Cimarron
- Cottonwood Crossing
- Danish Village
- Edgemoor
- Kingston Cove
- Stratford East and West
- Willows and Willows South
- Park Meadows
- Parkview Villas
- Parke East
- Pine Creek
- Westlink Village
- North Town Square Apts



- Pinnacle Lofts

Invest  
in  
yourself



# UPCOMING EVENTS

- BOARD OF DIRECTORS RETREAT**
  - SEPT. 8, 2022 11:30-5PM @ AAGW OFFICE
- SUPPLIERS COUNCIL MEETING**
  - SEPT. 14, 2022 12-1PM @ AAGW OFFICE
- 2022 REVERSE TRADE SHOW**
  - SEPT. 15, 2022 2-6PM @ HIDDEN LAKE VENUE
- BOARD OF DIRECTORS MEETING**
  - OCT. 13, 2022 11:30-1PM @ AAGW OFFICE
- SUPPLIERS COUNCIL MEETING**
  - OCT. 19, 2022 12-1PM @ AAGW OFFICE



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## GETTING TO KNOW KYLIE HARRIS!

By: Cody Stout, Maxus Properties



Our Member of the Month this month is Kylie Harris with Builders Inc. Kylie has been an Assistant Manager with Builders for over 3 and a half years and currently calls Marina Point Apartments her home away from home. When asked about her favorite part of her job, she says "My residents! I take pride in establishing strong professional relationships with my residents. After all, they are the reason we're here!"

Since joining our industry, Kylie has received the Assistant Manager of the Year award in 2021 from her company, Builders Inc., and also the Leasing Professional of the Year award at the 2022 Star of Excellence Awards. Kylie's favorite AAGW event is the annual Round for Hope Golf tournament. She says "It is always a great time and I love volunteering for it. With it being such a large event, it's nice to see familiar faces that don't always make it to the monthly membership meetings."

In her free time, Kylie enjoys spending time with her two corgis, and is currently planning and working toward her wedding next month. Thank you, Kylie, for your dedication and support to the AAGW. We appreciate you and look forward to the years to come!

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