



Sherwin-Williams  
Paint & Flooring  
**Ashley & Tom**

TOGETHER WITH



**SHERWIN-WILLIAMS.**

## 2021 What A Road!

---

*“Difficult Roads Often  
Lead to Beautiful  
Destinations”*

---

First and foremost, we would like to say Thank You! Thank you for your business and thank you for letting us help with some of the challenges of this past year. The last 18 months have shown us new, industry-wide problems not experienced in recent memory. Supply chain issues, storms, inflation, pandemics, and labor shortages are some of the challenges that faced us in 2021. While it seems that this bumpy road we are on has no end in sight, we as Kansans know how to navigate tough terrain. We at Sherwin-Williams would love the opportunity to help make the ride a little easier along the way. Maybe that comes in the form of a free color match for a big paint project, or a new flooring or tile pattern in your units. Perhaps you just need a staff lunch sponsored, or need help with a tenant event.

### **Whatever your need, we want to be your rep team!**

What sets Sherwin-Williams apart is our continuing focus to meet and exceed customer needs and expectations no matter what. If you are thinking about partnering with us, rest assured that no one will work harder to meet your paint and flooring needs. We strive to continue building relationships with each and every customer, so that you feel comfortable reaching out to us in good times and bad.

Contact Ashley Touchatt at 316.243.7783 ([ashley.1.touchatt@sherwin.com](mailto:ashley.1.touchatt@sherwin.com)) for paint, supplies, color consultations, or any other paint-related queries.

Contact Tom Stewart at 316.655.1820 ([thomas.a.stewart@sherwin.com](mailto:thomas.a.stewart@sherwin.com)) for all your plank, carpet, tile, installation, or any other flooring needs.



Saturday, January 29, 2022

Kansas Star Event Center

777 Kansas Star Drive, Mulvane, KS 67110

Cocktail Reception - 5:00 p.m. - 6:00 p.m.

(Cash Bar Available)

Plated Dinner - 6:00 p.m. - 7:00 p.m.

(Please advise of any dietary restrictions)

Awards Ceremony - 7:00 p.m. - 9:00 p.m.

Tickets: \$49 each until December 31, 2021.

Starting January 1, 2022: \$69 each.

Tickets may be purchased at [myaagw.com](http://myaagw.com)

A block of rooms have been set up at Hampton Inn & Suites - Wichita/Mulvane under AAGW Star of Excellence. Reservations must be made by January 14, 2022 to receive discounted rate of \$99.00.



# Champagne & Diamonds

*Order Now!*

\$25 per glass

Contact Samantha Dubree at  
[twinlakes@rentourspace.com](mailto:twinlakes@rentourspace.com)

or 316.838.1972

There really is no better way to celebrate your success in this industry than with a glass of champagne AND a chance to win a \$500 gift card to

*Jewelry* SAVERS

All proceeds go towards our goal for the NAA PAC.

# Member of the Month

By: Cody Stout, Maxus Properties

Congrats to this month's Member of the Month, Tommy Bateman. Though joining the AAGW in October, Tommy is no stranger to the multi-family industry starting in 2006 as a Leasing Consultant. He excelled over the next several years and climbed his way to a Regional Manager spot, which at his peak oversaw 8,000 multi-family homes. Tommy has recently branched off to the supplier side and is the Founder of Lease Locators, LLC. Lease Locators, LLC is a new local company who helps pair new families with their new homes in Wichita and surrounding areas. He says their motto is "Your Leasing Partner" and it's the singular word "Partner" that really has the biggest impact for him. "In a partnership, it's not just about a business and its customer. Rather, it's about what is good for us collectively and our common objective as Leasing Partners!" We look forward to the partnership with Tommy and are grateful that he has chosen the AAGW to help represent his business.



**Tommy Bateman**  
Lease Locators, LLC

## UPCOMING EVENTS

**Thursday, December 9th , 11:30 AM—1:00 PM**

Furniture Options

AAGW Board of Directors Meeting

**Wednesday, December 15th, 12 :00 PM - 1:00 PM**

River Vista—River Lounge

Supplier's Council

**Thursday, January 13th, 11:30 AM - 1:00 PM**

AAGW Office

AAGW Board of Directors Meeting

**Wednesday, January 19th, 12 :00 PM - 1:00 PM**

AAGW Office

Supplier's Council

**Saturday, January 29th, 5:00 PM - 9:00 PM**

Kansas Star Event Center Ballroom

The Star of Excellence Awards

## COMMUNITY AMBASSADORS

**GERON SMITH** • Vice President

Phone: (316) 260-9200  
geron@precision-ict.com

**PRECISION CONSTRUCTION  
SERVICES**

**ERIC FAHNESTOCK** • Franchisee

Phone: (316) 655-4303  
Eric@OxiFreshKS.com

**OXI FRESH CARPET CLEANING**

**KIM ROBERTSON** • Account Manager

Phone: (316) 519-9080  
krobertson@dsflooring.com

**DESIGN SOURCE FLOORING**

**JESSE BARG** • Owner

Phone: (316) 990-8236  
support@truebluecrewllc.com

**TRUE BLUE CREW**

**KATHERINE SANNEMAN** •

Agency Owner  
Phone: (316) 265-2220  
ksanneman@farmersagent.com

**FARMERS INSURANCE**

**JOHN WELLS** • Territory Manager

Phone: (316) 253-7459  
jwells@bakerdist.com

**BAKER DISTRUBUTING**

**LOU CALKINS** • ARD Sales

Phone: (316) 761-6176  
Lourella.C@metro1974.com

**METRO APPLIANCES & MORE**

**GIANNA WILLIAMS** • Owner

Phone: (316) 665-6544  
gianna@flamingoink.com

**FLAMINGO INK**

**JEREMY PARKS** • Business  
Development

Phone: (316) 670-9722  
JParks@FurnitureOptions.com

**FURNITURE OPTIONS**

**DAVID PFAFF** • Business Development

Phone: (316) 469-1894  
david.pfaff@us.belfor.com

**BELFOR PROPERTY RESTORATION**

**PEGGY AVILEZ** • Regional Manager

Phone: (316) 262-7378  
pavilez@americanpestonline.com

**AMERICAN PEST MANAGEMENT**



# COX

Bringing us closer

David Geier

MDU Account Manager  
Cox Signature Communities  
www.cox.com

901 S George Washington Blvd.  
Wichita, KS 67211  
316.285.4693 mobile  
316.260.7341 direct  
david.geier@cox.com

# FLAMINGOink



360 E William, Suite 101 | Wichita, KS 67202  
T: 316-665-6544 | E: orders@flamingoink.com  
flamingoink.com



COPY & PRINT | FLIERS | BUSINESS CARDS | PRESENTATIONS | +MORE

**REP** Real Estate Personnel, Inc.  
**STAFFING ONLY THE BEST.  
FOR THE BEST.**

**ESTHER MILLS**  
Nationwide Quality Staffing  
REALTYJOBS.com Tel:316-665-6575

**WELCOME TO LIFE ... WITHOUT PESTS!**

**AMERICAN PEST MANAGEMENT INC.**

Peggy Avilez  
Wichita Regional Manager  
pavilez@americanpestonline.com  
WICHITA, KANSAS

PHONE (800)748-8287 LOCAL (316)262-7378  
WWW.AMERICANPESTONLINE.COM

**FURNITURE OPTIONS**  
An Employee Owned Company

Renting furniture, housewares & electronics within one business day.  
1336 E. Douglas | 316.263.5750 | FurnitureOptions.com

**ESS ELITE STAFFING SOLUTIONS**  
People Before Profit

**AMERICA'S FASTEST-GROWING PRIVATE COMPANIES Inc. 500**

Your premium choice for On-Demand Labor!  
Fastest Growing Staffing Agency in the State of Kansas!

316.202.2082 | WichitaStaffing.com  
415 N. Poplar Ave. | Wichita, KS 67214

**METRO APPLIANCES & MORE** LOURELLA CALKINS  
ARD Outside Sales

3545 N. Hillside  
Wichita, KS 67219  
316-941-4040  
Fax: 316-941-4050  
Cell: 316-761-6176

Lourella.C@Metro1974.com  
www.MetroAppliancesAndMore.com

TULSA • OKLAHOMA CITY • LOWELL • LITTLE ROCK  
JONESBORO • JOPLIN • SPRINGFIELD • WICHITA

**APPRENTICE PERSONNEL**

Stephanie Marnell  
Operations Manager

316-267-4781  
Fax 316-267-4790  
stephanie.marnell@apprenticepersonnel.com

328 S. Laura  
Wichita, KS 67211  
www.apprenticepersonnel.com

The help you need. ... 24/7 ... Guaranteed

**METRO APPLIANCES & MORE** ARIC HANNA  
ARD Outside Sales

3545 N. Hillside  
Wichita, KS 67219  
316-941-4040  
Fax: 316-941-4050  
Cell: 316-633-0710

Aric.H@Metro1974.com  
www.MetroAppliancesAndMore.com

TULSA • OKLAHOMA CITY • LOWELL • LITTLE ROCK  
JONESBORO • JOPLIN • SPRINGFIELD • WICHITA

**BELFOR PROPERTY RESTORATION** David Pfaff  
Business Development

24-7 EMERGENCY HOTLINE  
800.856.3333 | 800.800.BELFOR

100 West 61st Street North  
Suite 1  
Wichita, KS 67219  
PHONE: 316.260.4227  
FAX: 316.260.4254  
CELL: 316.469.1894  
david.pfaff@us.belfor.com  
www.belforusa.com

RESTORING MORE THAN PROPERTY