



**AAGW**  
**APARTMENT ASSOCIATION**  
**OF GREATER WICHITA**



The Star of Excellence Awards will be making their return to Crowne Uptown Theatre on January 25th, 2020. This biennial event celebrates the best individuals, properties, and companies in the industry in 18 different categories in a formal atmosphere.

How we get from today to announcing our winners on the big stage then, begins with a nominations period. From there nominees enter into a judging process which includes a written portion, in-person interviews, and in some cases secret shops and property visits. In total, over six months of work completed by volunteers locally and around the nation lead to the selections.

During August and the beginning of September the nominations period will be open for 14 of the categories. To nominate a colleague, property or company you feel is deserving please visit [www.myaagw.com](http://www.myaagw.com) and look for the Star of Excellence logo on the home page.

## Member of the Month

*By Stacie Becker, BPO5 Ventures*

For August, we turn the member spotlight on Real Estate Personnel's Katie Gorton, a recognition long overdue for her contributions to the AAGW and beaming personality.

Katie began with REP in 2015 after attending college and working odd end jobs in the restaurant and retail industries. When asked what she likes about this industry Katie quickly responded, "My favorite part is how close everyone is, you get to know each other and not only build a professional relationship but lasting friendships as well. Being able to network and put a face with a name you had only previously communicated with via email or phone is so valuable in my position."

As REP's staffing coordinator for the last two and a half years, Katie enjoys the challenge of serving REP's customers, "Helping our clients find good, hard working individuals, no matter how long it takes is my favorite part of my job."

As they say, good work is hard to find, so we appreciate everything you do for our members and our association! Katie can be reached at [katie@realtyjobs.com](mailto:katie@realtyjobs.com).



**Katie Gorton**  
**Real Estate**  
**Personnel**

# the grapevine



Betty Wares with Metro Appliances & More, one of the most well-known, beloved, and distinguished members in the industry, is retiring and will begin the next chapter in her life this September. Before that happens she would like to invite all the friends and clients she has made over the years to her retirement party on **Friday, September 6th** at Metro Appliances located at 3545 N Hillside Street. The event will last from 4:00-8:00pm and it would mean a lot to her if you are able to stop by and visit, so please put it on your calendars!

And where one chapter ends another begins! Metro Appliances & More is proud to announce that Lou Calkins is joining their sales team in the Apartment Replacement Division. Many are probably familiar with Lou from her work in the community while with Execustay Midwest. Her new position will allow her to continue those great bonds she has formed over the years and make several new ones with her excellent customer service. Congratulations!



## Meet Your AAGW Board and Committees

I joined the Board of Directors three years ago wanting to become more involved with the association at a higher level. I looked forward to the opportunity to bring new ideas and suggestions to help grow the AAGW. Currently, I am serving as the Chair for both the Ambassador and Maintenance Mania committees and enjoy helping out with the Round for Hope golf tournament each year.

Becoming an Ambassador enables supplier members to interact and get in front of a large number of property managers. Maintenance Mania is one of the largest annual AAGW events and allows you to meet with many of the great maintenance staff members in the association that you don't often have the opportunity to visit with while at the properties. And, everyone loves being on my committees, so you should join now!

David Pfaff, Business Development Manager, Westlake Ace Hardware



**ANNUAL MEMBERSHIP MEETING**

**KEYNOTE SPEAKER**  
**Dan Shurtz**

**VENDOR SPOTLIGHT**



Register by August 12th at [www.myaagw.com](http://www.myaagw.com)

**When:** Thursday, August 15th, 11:00am - 1:00pm

**Where:** Holiday Inn - Wichita East, 549 S Rock Rd

**Cost:** \$35.00 for Members and Guests

**Details:** Please join us at our annual membership meeting where we recognize the past year's work of the Association and Board of Directors and hold elections for the 2019-20 Board positions. We are proud to announce this year's keynote speaker will be Dan Shurtz, VP of Sales & Strategy for Oxford Senior Living who will be leading us in a presentation on building culture in both the workplace and as a apartment community.

Thank you to our meeting sponsors and spotlight vendors, Metro Appliances & More and True Blue Crew.



The AAGW Programs & Education committee will be offering both a Certified Apartment Manager (CAM) and a Certified Apartment Supplier (CAS) course this September in Wichita. Both nationally recognized credentials through the National Apartment Association Education Institute.

Earning your CAM credential gives you the knowledge to increase your community's net operating income. Whether you're new to apartment management or a long-time property manager, you'll enhance your skills, knowledge, and ability to effectively manage an apartment community and achieve its owners' investment goals.

The deadline to register for each is August 16th and can be done at [www.myaagw.com](http://www.myaagw.com). Invest in your career today!

# UPCOMING EVENTS

**Thursday, August 8th, 11:30 am - 1:00 pm**  
Metro Appliances & More  
Board of Directors Meeting

**Wednesday, August 14th, 12:00 pm - 1:00 pm**  
Furniture Options  
Suppliers Council Meeting

**Thursday, August 15th, 11:00 am - 1:00 pm**  
Holiday Inn - Wichita East  
AAGW Annual Meeting with Dan Shurtz

**September 9th - 19th**  
Build U  
CAM & CAS Credential Courses

**Thursday, September 12th, 8:30 am - 1:00 pm**  
TBD  
Board of Directors Orientation & Meeting

**Wednesday, September 18th, 12:00 pm - 1:00 pm**  
TBD  
Suppliers Council Meeting

**Thursday, September 19th, 11:30 am - 1:00 pm**  
Wichita Boathouse  
Monthly Membership Meeting

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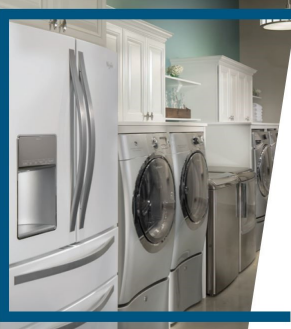
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