



AAGW

APARTMENT ASSOCIATION OF GREATER WICHITA



Sherwin-Williams, Paint AND Flooring

With the Civil War one year behind our nation in 1866, Sherwin-Williams began brightening the world with their paint coatings and their customer service. Since then Sherwin-Williams has become the largest paint and coatings producer in the world. Many people already know that but what many don't know is that Sherwin-Williams is the largest distributor of flooring in the United States with the Wichita location becoming the newest dedicated flooring service center. In addition to the common interior and exterior paint that most everyone is familiar with, Sherwin-Williams also produces and distributes everything for your property from coatings for your flat roofs, bathroom & kitchen counters, sinks & bathtubs, wood and concrete decks, pool decks and pool coatings to blinds for your windows and more.

Wichita has two sales representatives specifically servicing the multi-family community. Tom Stewart specializes in flooring sales and service, and Ashley Ulmer covers coatings and window blinds. Having had the role of selling both paint and flooring for the last 7 years Tom is excited to have Ashley aboard to help increase our overall level of customer service. Tom said, "Personally I am excited about the opportunity to just be able to focus on growing our flooring business. We have been asking for this for a long time and the time is finally here." Additionally, Tom expressed, "When you purchase floorcoverings from Sherwin-Williams, you'll get more than just a floor. You'll get confidence in knowing you'll find products that are attractive, durable and affordable. Confidence in knowing they'll be installed quickly and correctly. Confidence in knowing that if anything goes wrong, there's someone you can call to make it right."

Ashley has been with Sherwin-Williams for 5 years and is coming to Wichita after earning her Masters Degree in Communications from Kansas State University. Prior to working for Sherwin-Williams, Ashley enjoyed competing in pageants and was quite successful as she was 2013 Miss Kansas runner up and placed in the top 10 in Miss Kansas USA. Ashley is excited about her new role and about being active in AAGW. Ashley has embraced her new role and is eager help introduce new products and services such as On-Line ordering, myS-W.com, Feature Wall Program and complimentary exterior color renderings for the local apartment community.

Beyond their excellent customer service, knowledge and products, Sherwin-Williams is also highly involved in the community and giving back. S-W matches any employee donations to various organizations in need such as schools and clinics. S-W also hosts a program called National Paint Week. Every year 4300 S-W stores across America partner with local organizations to find spaces that can use a fresh coat of paint. This year the Midwest District is partnering with Rodriguez Fashions at 416 W 21st St. This store location has constantly had to deal with graffiti on the exterior walls so Sherwin-Williams is helping to apply an anti-graffiti coating to help combat this problem and beautifying the neighborhood.

Tom Stewart, sherwin.ict@gmail.com (316) 655-1820 · Ashley Ulmer, ashley.l.ulmer@sherwin.com (316) 243-7783

Member of the Month

By Stacie Becker, BPO5 Ventures

This month, we would like to spotlight one of our newer movers and shakers on our supplier's side – Kirsten Awe with Rightsize Moving Solutions. And, yes, that pun was intended.

Kirsten has been in the moving industry for a little over three years now with being a part of the AAGW for two years. She is a member of the National Association of Senior Move Managers and has over 12 years of experience working with people in transition as a professional organizer.

When asked how she got started in the industry, she said, "As a moving company, I thought the Apartment Association would be a natural fit for us. We have so much more to offer than just moving services. We help people in all aspects of the transitioning process, from floor plans to sorting & downsizing help. We also offer packing, unpacking, professional organizing and home set-up. We are a perfect solution for people moving into apartments, whether they are downsizing or are busy professionals with not enough time to deal with all the work moving takes."

Kirsten has made it her personal goal to help change the stigma that she feels moving companies have around town. "I want our company to be part of the solution, not the problem," she said. "I want to understand the issues apartment complexes have when people are moving in or out and help come up with ideas to make that transition easier for them."

Kirsten is also the AAGW Tradeshow Chair this year – coming up quick! She has put in countless hours making sure the new location feels seamless to our association. "This is such a fun, supportive and active group, and it has been a pleasure to be a part of it!"



Kirsten Awe
Rightsize Moving Solutions

the grapevine



Congratulations to long-time friends of the AAGW, C&B Carpets & Services, who will be celebrating 25 years in business in the Wichita area this April. Thank you for all that you have done for our local industry!



Also celebrating an anniversary this month is our newsletter sponsor, Flamingo Ink. On April 1st they celebrated their one year mark with an open house at their office at 360 E William. If you missed it, be sure to stop in and tell them hello and congrats!

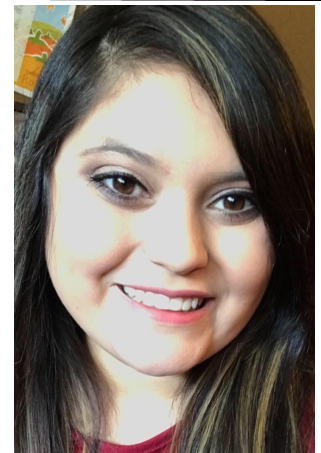


Builders Inc has moved a familiar face into the role of Assistant Manager at Gouverneur Manor Apartments. After many years with the company and at the property, Kim Cisneros has moved into the office after being offered the position. Best of luck Kim!

Meet Your AAGW Board and Committees

Hello, my name is Samantha Dubree and I am currently on the AAGW Board of Directors and Co-Chair both the Legislative and Membership Committees. With the Legislative Committee, I sit in on the NAA legislative calls with Ryan and we create our AAGW Legislative Newsletter. We want to make sure our members are informed with what is going on locally and nationally. Our committee also oversees PAC which we collect donations to help our legislators who support key issues in the industry. Please see <https://www.naahq.org/advocacy/naapac> for more details. Learning about your local issues is a must!

With the Membership Committee, it is my duty to oversee the supplier applicants and present them to our AAGW board. I also help our committee members organize functions, collect dues, and reach out to non-members and help persuade them on why becoming a AAGW MEMBER is necessary for their business!



Pictured: Samantha Dubree, Legislative and Membership Chair



There's no place like
Home

AAGW Suppliers Council Trade Show • Century II Exhibition Hall

April 18th

8:30 am - 12:30 pm

Trade Show Education Seminars

1:30 pm - 4:00 pm

Maintenance Mania!

4:00 pm - 7:00 pm

Suppliers Council Trade Show

We would like to welcome everyone to this year's AAGW Suppliers Council Trade Show! The Trade Show is a great way for industry professionals and supplier partners to network, meet new people, and learn about new products. Sign up for some great training in the morning with accomplished national speaker Heather Blume, cheer on your favorite maintenance staff members after lunch at Maintenance Mania!, and then follow the yellow brick road and tour the Trade Show booths during the afternoon for the newest services and products from our great supplier partners.

MAINTENANCE MANIA!

Maintenance Mania® is a national program offered by NAA and presenting sponsor HD Supply (HDS), in which maintenance technicians compete against each other in various skill-based games. Participants must be employed by a community in good standing with AAGW. At the end of the competition year, NAA will offer the top participant from each of the NAA regions, plus 10 wild card participants, the chance to compete in the National Championship to be held this June in Denver, CO. There is also competition in the stands as the management company with the best cheering section will take home the Spirit Award Trophy! This is a free event thanks to the great sponsors listed below.



UPCOMING EVENTS

COMMUNITY AMBASSADORS

- Thursday, April 11th, 11:30 am - 1:00 pm**
Metro Appliances & More
Board of Directors Meeting
- Wednesday, April 17th, 12:00 pm - 1:00 pm**
Furniture Options
Suppliers Council Meeting
- Thursday, April 18th, 8:30 am - 12:30 pm**
Century II
Trade Show Education Seminars with Heather Blume
- Thursday, April 18th, 1:30 pm - 4:00 pm**
Century II Exhibition Hall
Maintenance Mania!
- Thursday, April 18th, 4:00 pm - 7:00 pm**
Century II Exhibition Hall
2019 Suppliers Council Trade Show
- Thursday, May 9th, 11:30 am - 1:00 pm**
Metro Appliances & More
Board of Directors Meeting
- Wednesday, May 15th, 12:00 pm - 1:00 pm**
Furniture Options
Suppliers Council Meeting

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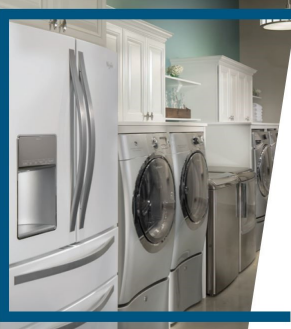
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