



AAGW

APARTMENT ASSOCIATION OF GREATER WICHITA



Round for the Red Golf Tournament



The following paragraph was posted by KFDI on May 27, 2018

Everyone is okay after an early morning apartment fire in downtown Wichita. Firefighters were called to the 800 block of south Emporia, around 1:30 Sunday morning. They found fire on an outside wall had spread into an attic. Crews worked to evacuate residents, and everyone got out safely, but KWCH-12 reports 17 residents are not able to live in their homes. The Red Cross is helping them out.

Tragic incidents like the one above sadly happen all too often in apartment communities in the Wichita area, but each time The Red Cross is there to offer assistance to those affected and to those managing the property. After a similar fire in 2005 a member of the AAGW decided it was time we give back to The Red Cross and the Round for the Red Golf Tournament was founded. Through the hard work of our volunteers and the support of our generous sponsors, the AAGW has been able to donate nearly \$300,000 over the last 14 years to the local chapter of The Red Cross. In 2016, the National Apartment Association recognized the event by awarding our Association with the Community Service Award.

This year's sold out tournament will be held on Friday, June 8th at Tallgrass Country Club. Thank you once again to all of our volunteers and sponsors for your continued support through the years. Below are the top sponsors that helped make this year's tournament possible:



Member of the Month

In the Fall of 2016, Jesse Barg and his company True Blue Crew LLC were referred to the AAGW after out performing all expectations on a gutter cleaning job at Quarters at Cambridge. After joining, Jesse and his team have been present at nearly every meeting and event since and always offer a helping hand when a committee reaches out to them for help. Their quality work and generosity were recognized last January as they were the only small business nominated for Best Supplier Company at the Star of Excellence Awards.

Showing this level of commitment and the building of relationships are two of the core values Jesse has instilled into True Blue Crew. "It has been an honor and a blessing to get to know so many individuals throughout the Association who are passionate about the companies they work for, their job, and their tenants," Barg said. "We desire to be a valuable resource in providing quality solutions to some of the industry's cleaning and maintenance needs with relationships being our primary focus, we strive to be more like partners with our clients."

When asked where he sees needed improvement in the industry he quickly answered the several aspects that fall under preventative vs deferred maintenance. "As a maintenance service provider as well as an accountant, I see this as the biggest opportunity for properties to be more profitable in the long run. I think a series at our membership meetings on this topic would be extremely beneficial from both an educational and a profitability standpoint."



Jesse Barg
True Blue Crew



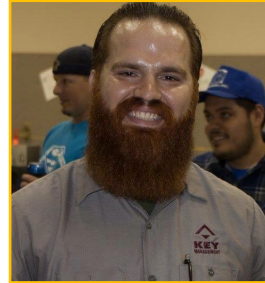
The Grapevine

Welcome Back - Rob Couch



Corvias welcomed back a familiar face to McConnell AFB by introducing Rob Couch as the new Property Manager. Rob has spent the last 5+ years working in the same role for Corvias at Fort Riley near Manhattan, KS.

Movin' On Up - Jordan Cadwallader



Congrats to Jordan Cadwallader with Key Management on his promotion to maintenance supervisor at the beautiful new River Vista. We wish Jordan, formerly of Country Park (also with Key Management) the best in his new adventure.

Now Introducing - Jason Winters



Key Management would like to introduce Jason Winters, joining the team as Maintenance Supervisor for both Prairie Villa and Beacon Hill. Welcome aboard, Jason!

Happy Anny! - Rhiannon Giffin



Rhiannon Giffin is celebrating her 6th year of service with Key Management this month. Way to go, Rhi!



BOARD OF DIRECTORS

Call for Nominations

The AAGW Nominating Committee is now accepting nominations for the 2018-19 Board of Directors. Members are encouraged to nominate their peers or themselves. All applications for nominations must be received at the AAGW office by close of business on Wednesday, July 11th.

The Nominating Committee is seeking to fill eleven (11) apartment industry member positions and six (6) associate supplier positions. To be eligible all candidates must be employed by a member in good standing. The apartment industry positions will be slated for approval at the Annual Meeting, the associate supplier positions will be elected by written ballot and voted on by the membership at the Annual Meeting.

If you would like a nomination form sent to you, please email admin@myaagw.com

Who Do You Want to Dunk???

Following the July Membership Meeting on July 19th at Abode Venue, the AAGW PAC/Legislative Committee will have a fundraiser to benefit the NAAPAC.

We are now taking nominations for who you would like to see perched above the water. Whether it is out of love or alternate reasons, please submit your nominations at www.myaagw.com under the NAAPAC tab. All nominations are anonymous, the deadline to nominate will be June 22nd!



NALP



We are excited to announce that this September we will be offering a NALP course taught by Advanced Instructor Katie Rigsby. Once completed you will have the opportunity to earn your NALP credential and boost your career!

This in-depth class will give the tools to improve generating traffic, qualifying tenants, overcoming objections from prospects and current residents and much more.

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Registration is now open at www.myaagw.com

UPCOMING EVENTS

Register Today at myaagw.com!

Thursday, June 7th, 11:30 am – 1:00 pm
Metro Appliances & More
Board of Directors Meeting

Friday, June 8th, 8:00 am
Tallgrass Country Club
Round for the Red Golf Tournament

June 13th-16th
San Diego, CA
Apartmentalize Conference

Wednesday, June 20th, 12:00 pm - 1:00 pm
Furniture Options
Suppliers Council Meeting

Thursday, July 12th, 11:30 am - 1:00 pm
Metro Appliances & More
Board of Directors Meeting

Wednesday, July 18th, 12:00 pm - 1:00 pm
Furniture Options
Suppliers Council Meeting

Thursday, July 19th, 11:30 am - 1:00 pm
Abode Venue
Monthly Membership Meeting

YOUR AAGW AMBASSADORS

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