



AAGW

APARTMENT ASSOCIATION OF GREATER WICHITA

January
2017

Romani Construction - The Perfect Mix

By Lindsay Kirk, Communications Chair
Builders, Inc.

Romani Construction, a new member of the AAGW, has come bearing gifts this holiday season. Owner, Adib Michael, and his team have been providing services to the Wichita area since 2009 and don't plan to stop anytime soon. With construction being a family trade, Romani Construction is able to offer a wide range of services for your home or business.

Licensed in general contracting, concrete, and fire/water damage restoration this team is able to provide knowledge and convenience without the hassle of calling multiple contractors. Romani is also lead base

paint certified, as well as a certified renovator in the City of Wichita.

Along with the above mentioned services, Romani Construction also offers mold treatment and foundation repair, truly making them your renovation smorgasbord. With mold and foundation contractors being limited in the area, Adib and his crew are happy to offer this convenience and expertise to our city.

This company's goal is to keep their customers for life by providing the

highest quality materials and the most professional staff. With a five star rating on Home Advisor, Romani Construction has proven to be a premier choice for renovations in the Wichita area. When asked about his favorite part of the job, Adib said it was getting to see the happy look on his customers' faces when the work was complete. He loves leaving his customers satisfied and is always ready for their next big adventure. Please visit their website at www.romaniteam.com or give them a call at 316-252-7972.



ROMANI CONSTRUCTION

Member of the Month

By Ann Ballinger, CCM Countertops

Our Member of the Month for this month is Leah Thibault, of Maxus Properties. This "Powerhouse" of a lady is always on the go! She is not only a Regional Manager for Maxus, with properties in several states, but she is also very active in many other areas. To list just a few - for the past three years she has served as the treasurer for the AAGW, is a past-president of the AAGW, is the current Regional Vice President for NAA's Region V, and is highly involved in the DC Conference too. There are far more but we have limited space here!

Leah credits her top-notch involvement to her desire to improve both personally and professionally and also to give back to the community. She is always seeking ways to do this and says it keeps her motivated.

When she does slow down (only a little), Leah loves to spend time with her family, and her newest little "sidekick" Olivia - a mini-doxie! This latest addition accompanies her to work when she is in Wichita, and has become a true member of her team. We want Leah to know how much we all appreciate her hard work - she is a trooper!



Leah Thibault

Maxus Properties



The Grapevine

Congratulations to Chelsea Cook, former Assistant Manager at Sunstone at Fox Ridge, on her new position as Manager at Skyline and the Willows! Property management runs in her blood. Her great grandmother started the family legacy as a rental property owner in the 70s. Her great aunt retired from Key Management and her mother, a former AAGW Board member and president, is Tisha Salmon. We anticipate great things from Chelsea!



HELP FEED KANSAS AND WIN!



At each monthly membership meeting, for every 2 canned items or \$2 donated, you will be entered into a drawing for a \$25.00 gift card, donated by our Spotlight Vendor of the month!

Out and About

By Rhiannon Giffin, Communications Committee
Regal Plaza Apartments

The lovely ladies from Savvy Property Solutions dazzled attendees once again with the *Change Your Tune* seminar, held on November 29th. Nina and Michelle taught us some new and exciting vocabulary to help us get away from having a repetitive and basic description of our properties' amenities. They followed up with a VERY FULL afternoon Fair Housing class. As always, they were a pleasure to learn from!



Give Back 2016

By Lindsay Kirk, Communications Chair
Builders, Inc.

AAGW chose to help the homeless and The Wichita Children's Home for our annual Give Back event. Our members accumulated coats, hats, gloves, blankets, toiletries and non-perishable food items to give to those in need. Volunteers sorted the donations so attendees could help assemble care packages for the homeless at our monthly membership event. Our guest speaker, from The Wichita Children's Home, shared with us how they scour the city in search of homeless teens and the services they provide.



The packages, as well as coats and blankets, were then distributed from a parking lot near the Lord's Diner. Volunteers assisted patrons with the donated items they needed. With some compassion and hard work, we were able to bring some warmth and Christmas cheer to those struggling in our city. In return, we received hugs and smiles that will never be forgotten. We were also able to present The Wichita Children's Home with clothing, non-perishable food items and a cash donation to help support the children being served. We appreciate our volunteers and those who provided donations.



Always remember, do good and good will come to you. Best wishes in 2017!



UPCOMING EVENTS

Register Today at myaagw.com!

Thursday, Jan. 12, 11:30 am - 1 pm
Furniture Options
Board of Directors Meeting

Wednesday, Jan. 18, Noon - 1 pm
Furniture Options
Suppliers Council Meeting

Thursday, Feb. 9, 11:30 am - 1 pm
Furniture Options
Board of Directors Meeting

Wednesday, Feb. 15, Noon - 1 pm
Furniture Options
Suppliers Council Meeting

Thursday, Feb. 16, 11:30 am - 1 pm
Abode Venue, \$25/member
Membership Meeting
New & Innovative Ideas

Wednesday, Feb. 22, 9 am - Noon
Abode Venue, \$39/member
True Colors Workshop
(Breakfast by RentPath & Cox Communications)

Thursday, Feb. 23, Noon - 1 pm
Metro Appliances & More, Free to participants
Maintenance Mania Kick-Off
(Lunch Sponsored by Cox Communications)

Mar 4-8
NAA Capitol Conference
Washington D.C.

Thursday, Mar. 9, 11:30 am - 1 pm
Furniture Options
Board of Directors Meeting



Sorry to burst your bubble.
Most of the time this saying is associated with something negative but here at the AAGW we can't wait for you to burst our bubbles.

Now, let us explain . . . AAGW is looking for new suppliers, management companies and apartment communities to join the Association. If some-

one you know is interested in the benefits of being a member of your local apartment association, please refer them to our website to complete an application. Make sure they tell us you referred them!

Once the new member is approved, invite them to the next monthly meeting with you. At the meeting you will notice a bouquet of balloons, just waiting to burst. Each balloon will contain a prize of \$25 - 100 value. As the recruiter, you will get to pop a balloon and collect the prize inside. Additionally, the person with the most referrals at the end of the year will be recognized at the annual meeting for helping the AAGW grow. Now, get to popping!



AAGW's new website is UP! Some minor updates are being made to make it more accurate before we start advertising our 2017 events. Watch your email for your new login information. Same address, new look!

www.myaagw.com.

YOUR AAGW AMBASSADORS

<p>GERON SMITH • General Manager Phone: (316) 761-0057 GSmith@actcat.com ADVANCE CATASTROPHE TECHNOLOGIES, INC.</p>	<p>TOM MCNEIL • Outside Sales Phone: (316) 841-5850 Tom.McNeil@ABCSupply.com</p>	<p>Apartment staff will remember you when they need your product/service!</p>
<p>EMILY LEIS • Account Representative Phone: (316) 670-4707 Emily.Leis@Ferguson.com FERGUSON ENTERPRISES</p>	<p>We need your help. If you have been a member for a year or more and have time to visit 10-15 properties each month, give Allison a call at 316-665-6575.</p>	<p>JAMES CARLOS • Branch Manager Phone: (316) 943-1400 wichita@cbcarpets.com C&B CARPETS & SERVICES</p>
<p>Get in the door at apartments. Build relationships with apartment staff.</p>	<p>DAVID PFAFF • Commercial Sales Manager Phone: (316) 259-4876 David@IndianHillsHardware.com INDIAN HILLS ACE HARDWARE</p>	<p>BETTY WARES • ARD Sales Phone: (316) 941-4040 B.Wares@metroappliancesandmore.com METRO APPLIANCES & MORE</p>
<p>ERIC FAHNESTOCK • Franchisee Phone: (316) 655-4303 Eric@OxiFreshKS.com OXI FRESH CARPET CLEANING</p>	<p>JEREMY PARKS • Business Development Phone: (316) 670-9722 JParks@FurnitureOptions.com FURNITURE OPTIONS</p>	<p>Ambassadors visit properties each month to encourage member participation and make AAGW members aware of upcoming events!</p>

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