



AAGW

APARTMENT ASSOCIATION OF GREATER WICHITA

February
2017

Acute Construction Services

By Lindsay Kirk, Communications Chair
Builders, Inc.

Danny Telford, previously a 50/50 partner in his past construction business, has decided to take the leap in starting his own general contracting business, Acute Construction Services. With his past experience and dedicated team, Danny and his company hit the ground running. After just opening in October of 2016, Danny and his team have had a tremendous amount of success in a short period of time. With their compassion and drive, Acute plans to continue to grow and widen their range of services, hoping to be able to meet every customer's need every time.

Today, Danny and his team offer interior remodels, exterior renovations, paint, roof repairs and replacements, commercial rehab and renovations, concrete repair/replacements, kitchen/bath remodeling, window repair/replacements and everything in-between. With competitive prices and excellent work, you won't be disappointed.

Before starting your next big project, leave it to Acute Construction Services. They have the experience and knowledge to handle a wide range of services, and promise to always leave their customers satisfied. For an estimate, please contact Taryn at 316-201-6264 or send an email to taryn@acuteconstruction-ict.com.



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- Siding Replacement

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Member of the Month

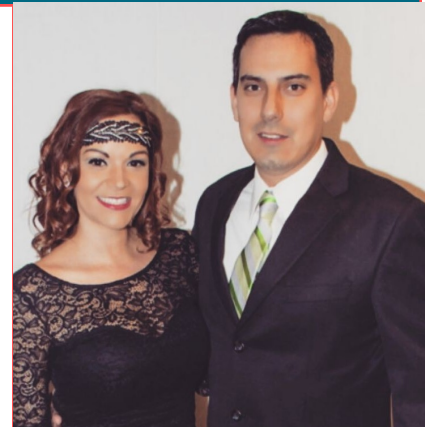
By Ann Ballinger, CCM Countertops

The AAGW is proud to announce Rhiannon Giffin, of Regal Plaza Properties, as our latest Member of the Month. Rhiannon has been one of our most active members for the past five years. She has served on many committees, such as Star of Excellence, Give Back, and her most favorite, the Round for the Red. At this time, she is on the Newsletter committee, is Chair of Social Media, and is experiencing her first year on the AAGW's Board of Directors.

As a working woman, wife and mother of two, she exemplifies the "You can do it," kind of enthusiasm that is shared by so many of our top performers in the AAGW. She truly enjoys networking and the career opportunities that volunteering offers. She enjoys the various committees and getting to know other members from different areas of the organization. Like she says, "Get involved, it's to your benefit!"

Congratulations, Rhiannon. We really appreciate the dedication your involvement brings to the table for our organization.

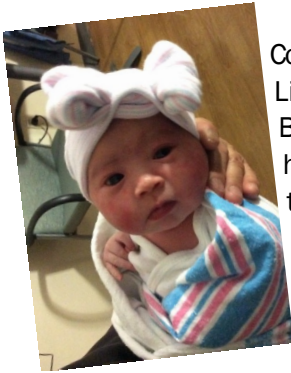
Get Involved!



Rhiannon Giffin
Regal Plaza Apts.



The Grapevine



Congratulations to Liz Chan of Builders, Inc. on her new addition. Liz welcomed Danielle Jordan King into the world on December

30th. She weighed 6lbs, 8oz and came out ready to take on the world! Congratulations to Liz and her family. Wishing you the world as a new mommy.

By Rhiannon Giffin, Communications Committee
Regal Plaza Apartments

After twelve years of employment Eddie Stone has made the move from Key Management to join the Commercial team at Builders, Inc. From a young age, Eddie jumped in and began completing handyman tasks around the house. Finding excitement in changing out a light fixture in his childhood home, Eddie began his journey as a maintenance man. Starting with the Peterson Company at the age of fifteen, Eddie was ready to learn. With a couple of great mentors, including Owen Towels, who is now also a Builder's employee, Eddie was able to immediately gain knowledge and attempt new tasks. Now, eighteen years later, Eddie is starting a new journey maintaining commercial buildings throughout the city. He thanks Key Management for his twelve years and is excited to continue to expand his knowledge and grow in his career. Congratulations Eddie!



By Betty Wares, Metro Appliances and More

Kent Heinrichs passed away on January 7th after a long and courageous battle with cancer. Kent was one of the founding members of the Suppliers Council and served as the Treasurer for many years. Kent worked for APAC as an Estimator for over 30 years. He truly loved being involved in all of AAGW's events and was never afraid to lend a helping hand. Kent was the kind face that handed out the \$50.00 door prize from the Suppliers at membership luncheons, as well as the helpful hand that always assisted in preparing for Maintenance Mania. He was one of the first ones at the golf tournament to help set up and stayed to help take everything down at the end of the event. Whatever we needed, Kent was always there to lend a hand and a smile with his dry sense of humor. Kent will be missed by many and will be on our minds and in our hearts as we attempt to fulfill his regular duties at this year's events. He was a dear friend and we all know his spirit will be looking down on us and saying "just do it my way and it will be the correct way", as we smile and hold onto everything he has taught us. Rest in Peace our dear friend.



Maintenance Mania 2017

MAINTENANCE MANIA!

By Betty Wares, Metro Appliances and More

Who's ready for some competition?! Kick-off for this year's Maintenance Mania is Thursday, February 23, at Metro Appliances from 12 - 1 pm. This event includes lunch, sponsored by Cox Communications. Attendees will view a short video explaining the specifics of the event, complete the Maintenance Mania registration and receive their individual supplies to build their cars, which they will race at the event. For more information on this event please visit mm-naa.naahq.org. Watch your email to RSVP for the Kick-off. The competition will be part of the 2017 AAGW Trade Show on Thursday, April 27 at Cessna Activity Center. We look forward to a great turnout and hope to see everyone there!

UPCOMING EVENTS

Register Today at myaagw.com!

Wednesday, Feb. 15, Noon - 1 pm

Furniture Options
Suppliers Council Meeting

Thursday, Feb. 16, 11:30 am - 1 pm

Abode Venue, \$25/member
Membership Meeting
New & Innovative Ideas

Wednesday, Feb. 22, 9 am - Noon

Abode Venue, \$39/member
True Colors Workshop
(Breakfast Sponsored by RentPath and Cox Communications)

Thursday, Feb. 23, Noon - 1 pm

Metro Appliances & More, Free to participants
Maintenance Mania Kick-Off
(Lunch Sponsored by Cox Communications)

Mar 4-8

NAA Capitol Conference
Washington D.C.

Thursday, Mar. 9, 11:30 am - 1 pm

Builders, Inc.
Board of Directors Meeting

Thursday, Mar. 16, 11:30 am - 1 pm

Abode Venue, \$25/member
Membership Meeting
Curb Appeal



REFER
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REFER

The AAGW is looking for new suppliers, management companies and apartment communities to join the Association. If someone you know is interested in the benefits of being a member of your local apartment association, please refer them to our website to complete an application. Make sure they tell us you referred them!

Once the new member is approved, invite them to the next monthly meeting with you. At the meeting you will notice a bouquet of balloons, just waiting to burst. Each balloon will contain a prize of \$25 - \$100 value. As the recruiter, you will get to pop a balloon and collect the prize inside. Additionally, the person with the most referrals at the end of the year will be recognized at the annual meeting for helping the AAGW grow. Now, get to popping!

WWW.

www.myaagw.com Tips

1. Click on the Facebook sign in the upper right-hand corner to like our page.
2. Use the icon that looks like 2 dots to view and download event photos.
3. Login to see your open invoices.

YOUR AAGW AMBASSADORS

<p>GERON SMITH ▪ General Manager Phone: (316) 761-0057 GSmith@actcat.com ADVANCE CATASTROPHE TECHNOLOGIES, INC.</p>	<p>TOM MCNEIL ▪ Outside Sales Phone: (316) 841-5850 Tom.McNeil@ABCSupply.com</p>	<p>Apartment staff will remember you when they need your product/service!</p>
<p>EMILY LEIS ▪ Account Representative Phone: (316) 670-4707 Emily.Leis@Ferguson.com FERGUSON ENTERPRISES</p>	<p>We need your help. If you have been a member for a year or more and have time to visit 10-15 properties each month, give Allison a call at 316-665-6575.</p>	<p>JAMES CARLOS ▪ Branch Manager Phone: (316) 943-1400 wichita@cbcarpets.com C&B CARPETS & SERVICES</p>
<p>Get in the door at apartments. Build relationships with apartment staff.</p>	<p>DAVID PFAFF ▪ Commercial Sales Manager Phone: (316) 259-4876 David@IndianHillsHardware.com INDIAN HILLS ACE HARDWARE</p>	<p>BETTY WARES ▪ ARD Sales Phone: (316) 941-4040 B.Wares@metroappliancesandmore.com METRO APPLIANCES & MORE</p>
<p>ERIC FAHNESTOCK ▪ Franchisee Phone: (316) 655-4303 Eric@OxiFreshKS.com OXI FRESH CARPET CLEANING</p>	<p>JEREMY PARKS ▪ Business Development Phone: (316) 670-9722 JParks@FurnitureOptions.com FURNITURE OPTIONS</p>	<p>Ambassadors visit properties each month to encourage member participation and make AAGW members aware of upcoming events!</p>

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