



# AAGW

## APARTMENT ASSOCIATION OF GREATER WICHITA



### Emergency Clean-up Experts



Founded right here in Wichita in 2001, ACT has been serving the Wichita area for over 16 years. The ACT team consists only of members who have done extensive training in all aspects of disaster response and are equipped with state of the art equipment to tackle any disaster their customers may face.

Two members of the ACT team are Geron Smith who is the General Manager/Director of Operations and Stacie Becker who just joined ACT as the Director of Business Development in May. Both Geron and Stacie are familiar faces in the community as they are committed to getting out to see their customer base daily to see how they can best serve them.

Stacie says, "ACT understands the apartment community and the needs of multifamily clients. No other restoration company matches our commitment to AAGW and IREM. We pride ourselves on focusing on mitigating your loss versus demolition that could lead to extended business interruptions. The net result: we save on building materials, do not have extensive labor hours, and save on time which means getting you back into business faster and easier."

When asked what their favorite part of the job was they answered, "How their job is always changing and evolving. We are constantly trying to stay ahead of the curve and prepare for the next disaster, which is fun but also keeps us on our toes. We get to meet so many people and help them through a trying time in their lives which is very rewarding."

ACT has been involved with the AAGW for over 15 years and says that the friendships they have gained makes going to work each day fun. Stacie said, "I feel like I have received my greatest connections for business and helped myself grow through the AAGW. I think when people see you committed to volunteering for an organization that helps raise us all up."

# Member of the Month

**By: Rhiannon Giffin, Key Management**

The August Member of the Month is Lanny Brunton with American Pest Management. Lanny has been involved in the Wichita apartment industry since 2015 when he started his employment as a certified technician in training. Lanny is currently on the Board of Directors and is a chair of the PAC committee.

What Lanny loves most about the AAGW is being able to build long-term relationships with the people in the industry. It impresses him just how passionate everybody he meets is about where the apartment business is and what they plan to do to make it more successful. In fact, the reason Lanny decided to pursue a position on the Board of Directors was to increase his knowledge on the industry and find out what he could do to help.

Lanny did give some great ideas on how he could see improvement in the near future. "The AAGW should focus on education more to help members maintain a higher level of knowledge compared to nonmembers. Also, most education and training comes from a property point-of-view format, I would like to see more opportunities to educate suppliers and their staffs. Classes such as Fair Housing are unbiased and should be taught throughout the industry."



**Lanny Brunton**  
**American Pest Management**



# The Grapevine

## Rhiannon Giffin-Key Management



Congratulations to Rhiannon who was offered the position of Property Manager at Mimosa Arms. What is more impressive is that she will continue the same position at Regal Plaza. Good luck to your multi-tasking!

## Jordan Cadwallader-Country Park



The AAGW would like to help welcome another cute baby as Jordan and his wife introduced Jaxon to the world on July 6th.

## Katie Simmons-American Pest Management



Katie Simons has joined American Pest Management, Inc. customer support team as a Customer Service Representative. This will be her first career in pest management and also inside the apartment industry. Welcome, Katie!

## Lamar Duckett-Key Management



Key Management Properties recently hired Lamar Duckett who will be working maintenance at both Regal Plaza & Cottages and Mimosa Arms. We wish you luck, Lamar!

Have news you would like to share in The Grapevine? From new hires to goodbyes to personal announcements please submit to [admin@myaagw.com](mailto:admin@myaagw.com).

## July Membership Meeting-Developing and Monitoring Budgets

Thank you to all who attended or volunteered at the July membership meeting covering the topic of budgets. Our budget-savvy panel included Wichita City Council Member Pete Meitzner, OxiFresh owner Eric Fahnestock, Key Management CFO Rebecca Mattix and Weigand-Omega Management's Director of Compliance Pat Lickiss. Special thank you to meeting sponsor Acute Construction.



# August 18



Please join us on **Friday, August 18th at 6:30** for the Apartment Association of Greater Wichita's Annual Membership Meeting at the Holiday Inn at 549 South Rock Road.

We will be recognizing the outgoing Board of Directors as well as voting in the 2017-18 Board of Directors. Also, we welcome our speaker, Jared Estes, as he shares his story of perseverance and overcoming tragedy.

Dinner and refreshments will be provided.

**Pricing: \$35 by August 8th, \$45 by August 15th**

**Register at [www.myaagw.com](http://www.myaagw.com)**

## UPCOMING EVENTS

Register Today at [myaagw.com](http://myaagw.com)!

**Thursday, August 10th, 11:30 am - 1 pm**

Furniture Options  
Board of Directors Meeting

**Tuesday, August 15th**

Deadline to register for CAM Course & Annual Meeting

**Wednesday, August 16th, Noon - 1 pm**

Furniture Options  
Suppliers Council Meeting

**Friday, August 18, 7:00 pm - 9 pm**

Holiday Inn, \$35 per person  
Annual Membership Meeting featuring Jared Estes

**Thursday, September 14, 11:30 am - 1 pm**

Furniture Options  
Board of Directors Meeting

**Wednesday, September 20, Noon - 1 pm**

Furniture Options  
Suppliers Council Meeting



The 2018 Star of Excellence Awards will be held January 27th, 2018 at the Drury Hotel in Wichita, KS where we will celebrate the best in the apartment industry. Awards will be chosen from the individuals and companies who are nominated by their peers.

If you know of a person or company that you feel is deserving of recognition we encourage you to nominate them at [www.myaagw.com](http://www.myaagw.com). **Deadline for nominations is August 31st.**



Please help us welcome our new members!

**M&M Golf Cars LLC**



Emily Telfer  
MDU ACCOUNT MANAGER

901 S. George Washington Blvd.  
Wichita, KS. 67211  
316-260-7328 tel  
316-249-9532 cell  
[emily.telfer@cox.com](mailto:emily.telfer@cox.com)



**ACUTE**  
CONSTRUCTION SERVICES

**Danny Telford**

1514 S. Mosley Wichita, KS 67211  
(316)201-6264 | [Danny@ACUTEconstruction-ICT.com](mailto:Danny@ACUTEconstruction-ICT.com) | <https://www.facebook.com/ACUTEconstruction/>



CURSTIN JINKENS  
ESTIMATOR  
PAVING MAINTENANCE

[curstin.jinkens@cornejocorp.com](mailto:curstin.jinkens@cornejocorp.com)

2060 E. TULSA  
WICHITA, KS 67216  
316-522-5100 OFFICE  
316-522-8187 FAX  
316-617-4759 CELL

## YOUR AAGW AMBASSADORS

**GERON SMITH** • General Manager

Phone: (316) 761-0057  
[GSmith@actcat.com](mailto:GSmith@actcat.com)

**ADVANCE CATASTROPHE TECHNOLOGIES**

**BETTY WARES** • ARD Sales

Phone: (316) 941-4040  
[B.Wares@metroappliancesandmore.com](mailto:B.Wares@metroappliancesandmore.com)

**METRO APPLIANCES & MORE**

**ERIC FAHNESTOCK** • Franchisee

Phone: (316) 655-4303  
[Eric@OxiFreshKS.com](mailto:Eric@OxiFreshKS.com)

**OXI FRESH CARPET CLEANING**

**TARYN HALL** • Office Manager

Phone: (316) 201-6264  
[Taryn@ACUTEconstruction-ict.com](mailto:Taryn@ACUTEconstruction-ict.com)  
**ACUTE CONSTRUCTION SERVICES, INC.**

**TOM STEWART** • Sales Representative

Phone: (316) 942-0188  
[Sherwin.ict@gmail.com](mailto:Sherwin.ict@gmail.com)

**SHERWIN WILLIAMS**

**JEREMY PARKS** • Business Development

Phone: (316) 670-9722  
[JParks@FurnitureOptions.com](mailto:JParks@FurnitureOptions.com)  
**FURNITURE OPTIONS**

**MARK MAY** • Sales Executive

Phone: (316) 210-2155  
[mmay@rentpath.com](mailto:mmay@rentpath.com)  
**RENTPATH**

**DAVID PFAFF** • Commercial Sales Manager

Phone: (316) 259-4876  
[David@IndianHillsHardware.com](mailto:David@IndianHillsHardware.com)  
**INDIAN HILLS ACE HARDWARE**



Find us on  
**Facebook**

# PRECISION CONSTRUCTION SERVICES

(O) 316.260.9200  
 (C) 316.518.1404  
 (F) 316.260.9204  
 preston@precision-ict.com  
 precision-ict.com

**Preston Fanning**  
 Owner



APAC-Kansas, Inc., Shears Division  
 Wichita Branch  
 3511 S West St  
 Wichita, KS 67217

**DANIEL PLAKE**  
 ESTIMATOR  
 P (316) 524-5200  
 F (316) 524-3651  
 DANIEL.PLAKE@APAC.COM

ASPHALT AND CONCRETE MAINTENANCE CONTRACTOR

## BELFOR PROPERTY RESTORATION

**Sam M. Shaffer**

24-7 EMERGENCY HOTLINE  
 800.856.3333 | 800.800.BELFOR

100 West 61st Street North  
 Suite 1  
 Wichita, KS 67219  
 PHONE: 316.260.4227  
 FAX: 316.260.4254  
 CELL: 316.213.3986  
 sam.m.shaffer@us.belfor.com  
 www.belforusa.com

RESTORING MORE THAN PROPERTY

# Washer Specialties

Cecil Richardson, Salesman  
 224 Indiana • Wichita, KS 67214  
 cecilrich@gmail.com • www.wsconet.com  
 Phone: 1-316-263-8179 Toll-Free: 1-800-835-1010

## REP REAL ESTATE PERSONNEL

Staffing the Finest Companies Since 1993

Ph: (316) 665-6575  
 Fax: (316) 223-1038  
 Allison@RealtyJobs.com  
 www.RealtyJobs.com  
 300 W. Douglas Ave. - Suite 122  
 Wichita, KS 67202

**ALLISON BLAKE**  
 General Manager

[www.RealtyJobs.com](http://www.RealtyJobs.com)

## METRO APPLIANCES & MORE

**BETTY WARES**  
 A/RD SALES

3545 N. Hillside  
 Wichita, KS 67219  
 316-941-4040  
 800-536-5030  
 Fax: 316-941-4050  
 Cell: 316-461-7472

b.wares@metroappliancesandmore.com  
 metroappliancesandmore.com

TULSA • OKLAHOMA CITY • EDMOND • WICHITA • JOPLIN  
 SPRINGFIELD • LITTLE ROCK • SPRINGDALE • JONESBORO

# FURNITURE OPTIONS

An Employee Owned Company

Renting furniture, housewares & electronics within one business day.  
 1336 E. Douglas | 316.263.5750 | FurnitureOptions.com

# CLS&S

Commercial Laundry Sales & Service  
 Equipment • Parts • Service • Chemicals

1228 S. Santa Fe • Wichita, KS 67211 • (316) 267-6650

## ACE Commercial & Industrial supply

## INDIAN HILLS HARDWARE

Veterans of the commercial supply industry and committed to Ace  
 Helpful, our commercial team is always ready to meet your MRO needs

David Pfaff, Commercial Manager **316-259-4876**

## FERGUSON Facilities Supply

Emily Leis  
 emily.leis@ferguson.com  
 (316) 670-4707 / (888) 334-0004



# ACT

Putting your world back together!

Advance Catastrophe Technologies, Inc.



[www.ineedACT.com](http://www.ineedACT.com)  
 24/7 Emergency Response >>> 316-262-9992



WICHITA WAREHOUSE (316) 943-1400  
 WICHITA FAX (316) 943-1407  
 TULSA OFFICE (800) 262-4990  
 CELL (316) 259-9962  
 jcarlos@cbcarpets.com

C&B CARPETS & SERVICES, INC.  
 2437 S. MERIDIAN  
 WICHITA, KS 67217

**JAMES CARLOS**  
 BRANCH MANAGER

FLOOR COVERINGS