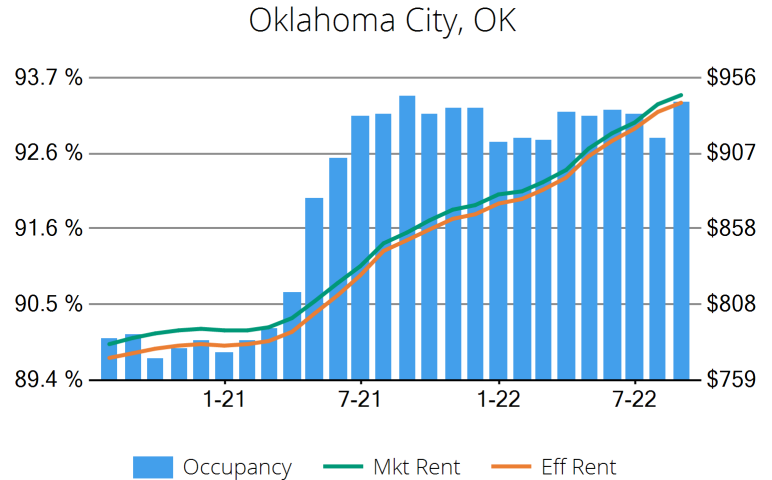


General Overview

Conventional Properties	Sep 2022	Annual Chg
Occupancy	93.4	-0.2%
Unit Change	435	
Units Absorbed (Annual)	247	
Average Size (SF)	848	0%
Asking Rent	\$945	+10.3%
Asking Rent per SF	\$1.11	+10.3%
Effective Rent	\$940	+10.4%
Effective Rent per SF	\$1.11	+10.4%
% Offering Concessions	10%	-29.9%
Avg. Concession Package	4.9%	+2.6%



Market Breakdown

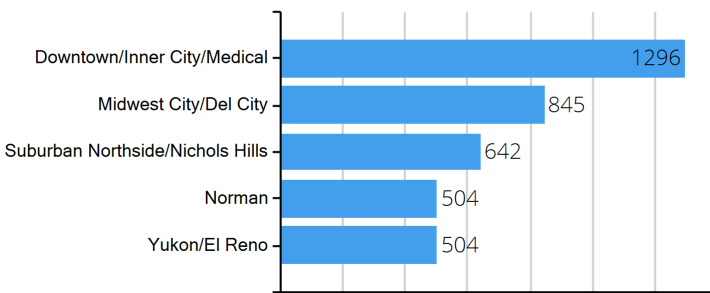
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Average Rent Eff	Rent Concessions Props Offering	Avg Package
Conventional	78%	604	88,772	93.4%	848	\$945	\$940	10.4%	4.9%
Affordable	11%	146	12,950	88.9%	871	\$770	\$770	1.8%	4.9%
Senior Living	6%	95	7,159	87.1%	796	\$1,254	\$1,245	5.9%	7.8%
Student Housing	5%	28	5,152	94.8%	1,126	\$1,619	\$1,619	0.0%	0.0%
Totals		873	114,033						

Top 5 Submarkets

Occupancy Annual Change	Sep-22	Change	Effective Rent Gains	Sep-22	Change
Midwest City/Del City	95.6%	5.6%	Yukon/EI Reno	\$1,010	14.0%
Bethany	89.4%	4.2%	Southwest OKC/WRWA/Moore	\$926	13.0%
Edmond	96.2%	2.6%	Northwest/Lake Hefner	\$932	11.1%
Chickasha/Grady County	96.0%	2.1%	Downtown/Inner City/Medical	\$1,173	11.1%
Enid/Garfield County	91.1%	0.4%	Bethany	\$728	10.0%

New Units

Top 5 Submarkets with Most New Units in Pipeline



Leasing Starts Next 4 Quarters

