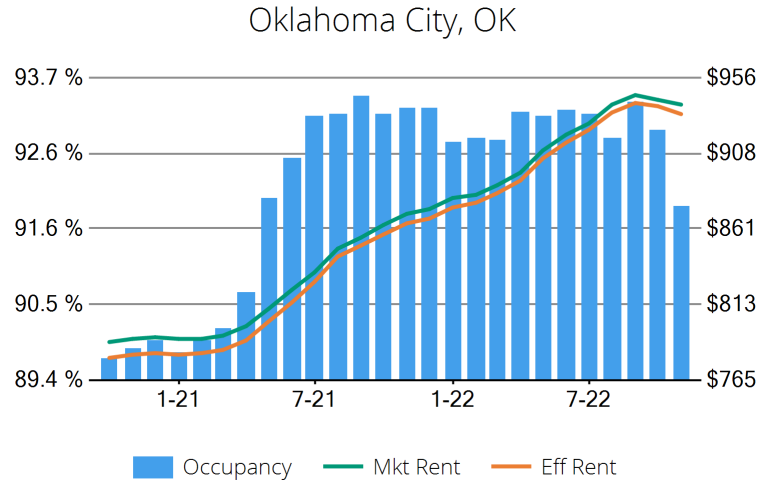


## General Overview

Conventional Properties	Nov 2022	Annual Chg
Occupancy	91.9	-1.6%
Unit Change	193	
Units Absorbed (Annual)	-1,151	
Average Size (SF)	848	0%
Asking Rent	\$939	+7.7%
Asking Rent per SF	\$1.11	+7.6%
Effective Rent	\$933	+7.7%
Effective Rent per SF	\$1.10	+7.7%
% Offering Concessions	10%	-25.1%
Avg. Concession Package	5.3%	-3.1%



## Market Breakdown

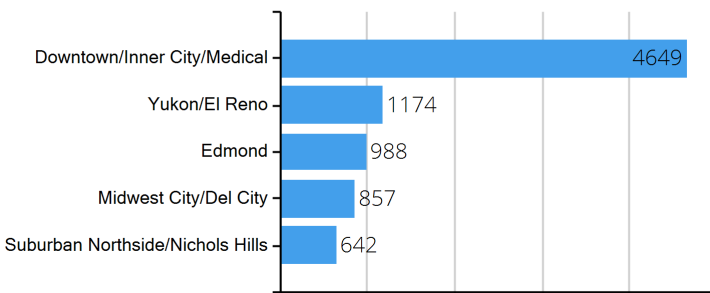
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Average Rent Eff	Rent Concessions Props Offering	Avg Package
Conventional	78%	602	88,741	91.9%	848	\$939	\$933	10.2%	5.3%
Affordable	11%	145	12,890	89.1%	872	\$782	\$782	0.0%	0.0%
Senior Living	6%	95	7,263	89.7%	797	\$1,257	\$1,249	2.9%	10.0%
Student Housing	5%	28	5,152	97.1%	1,126	\$1,634	\$1,634	0.0%	0.0%
Totals *		870	114,046						

## Top 5 Submarkets

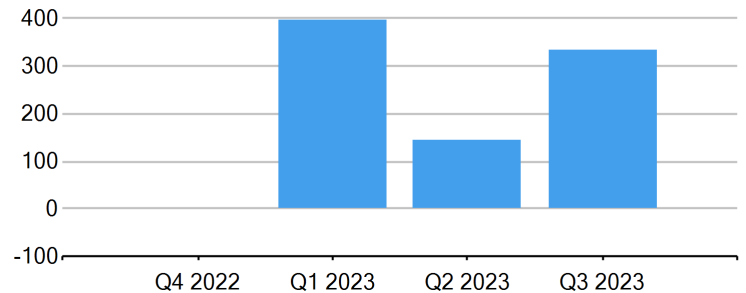
Occupancy Annual Change	Nov-22	Change	Effective Rent Gains	Nov-22	Change
Chickasha/Grady County	100.0%	11.1%	Stillwater/Payne County	\$821	11.3%
Bethany	88.3%	3.3%	Yukon/El Reno	\$1,018	9.6%
Midwest City/Del City	92.4%	2.6%	Bethany	\$743	9.3%
Shawnee/Pottawatomie County/Seminole	97.0%	2.3%	Southwest OKC/WRWA/Moore	\$913	9.2%
Northwest/Lake Hefner	91.7%	0.6%	Chickasha/Grady County	\$773	8.1%

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters



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\* ALN Active listings. For additional details and definitions, visit our methodology page: .

<https://alndata.com/methodology>