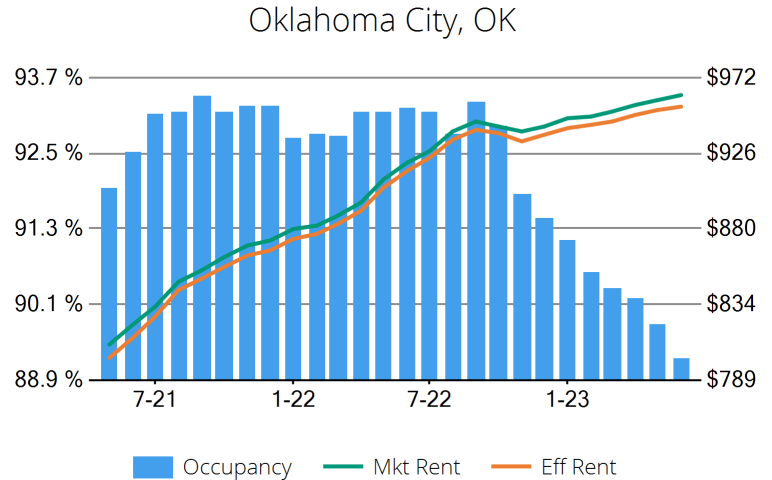


## General Overview

Conventional Properties	Jun 2023	Annual Chg
Occupancy	89.3	-4.2%
Unit Change	463	
Units Absorbed (Annual)	-3,084	
Average Size (SF)	848	0%
Asking Rent	\$961	+4.7%
Asking Rent per SF	\$1.13	+4.7%
Effective Rent	\$954	+4.5%
Effective Rent per SF	\$1.12	+4.5%
% Offering Concessions	15%	+35.4%
Avg. Concession Package	4.7%	-3.7%



## Market Breakdown

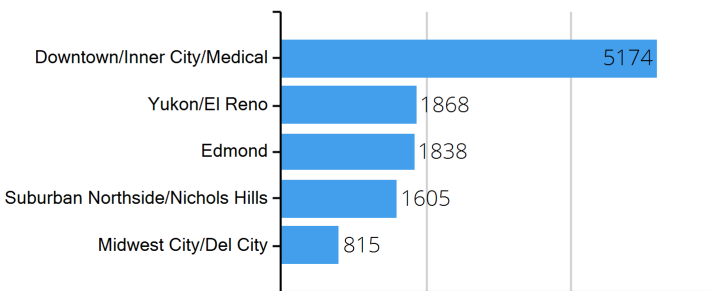
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Eff	Rent Concessions Props Offering	Avg Package
Conventional	78%	606	89,890	89.3%	848	\$961	\$954	14.9%	4.7%
Affordable	11%	148	12,821	91.4%	879	\$818	\$817	3.6%	3.7%
Senior Living	7%	98	7,606	86.5%	797	\$1,304	\$1,304	2.9%	2.4%
Student Housing	4%	28	5,151	95.5%	1,126	\$1,759	\$1,754	5.3%	8.3%
Totals *		880	115,468						

## Top 5 Submarkets

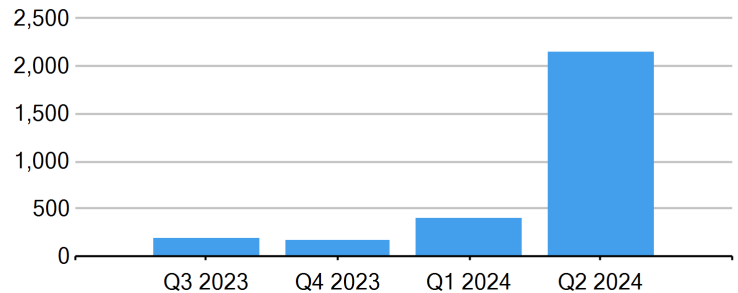
Occupancy Annual Change	Jun-23	Change	Effective Rent Gains	Jun-23	Change
Chickasha/Grady County	95.5%	2.7%	Guthrie/Logan County	\$772	14.9%
Enid/Garfield County	92.5%	0.4%	Chickasha/Grady County	\$809	9.3%
Shawnee/Pottawatomie County/Seminole	90.7%	-0.6%	Bethany	\$761	7.9%
Northwest/Lake Hefner	92.6%	-0.9%	Enid/Garfield County	\$826	6.7%
Downtown/Inner City/Medical	90.5%	-1.6%	Midwest City/Del City	\$876	6.6%

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters



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\* ALN Active listings. For additional details and definitions, visit our methodology page: .

<https://alndata.com/methodology>