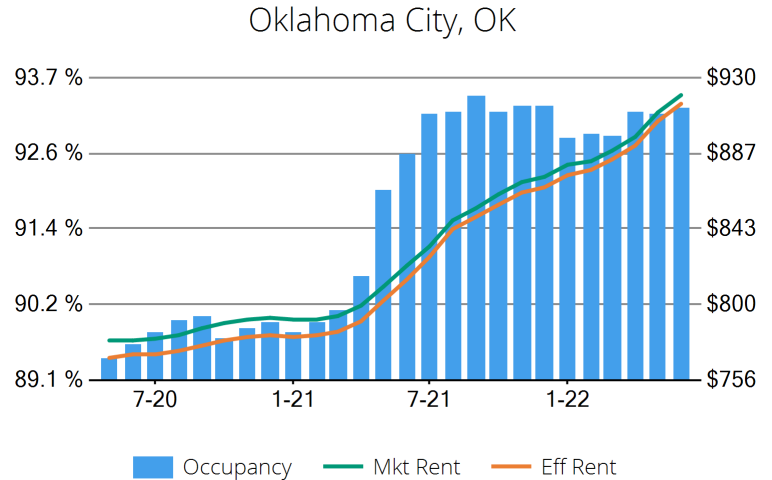


## General Overview

Conventional Properties	Jun 2022	Annual Chg
Occupancy	93.3	+0.7%
Unit Change	854	
Units Absorbed (Annual)	1,394	
Average Size (SF)	848	+0.1%
Asking Rent	\$920	+11.6%
Asking Rent per SF	\$1.09	+11.5%
Effective Rent	\$915	+12.0%
Effective Rent per SF	\$1.08	+12.0%
% Offering Concessions	11%	-41.6%
Avg. Concession Package	4.9%	-10.7%



## Market Breakdown

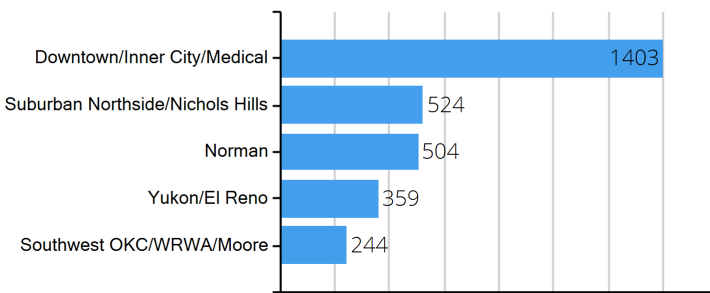
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent		Rent Concessions	
						Mkt	Eff	Props Offering	Avg Package
Conventional	78%	603	88,678	93.3%	848	\$920	\$915	11.2%	4.9%
Affordable	11%	145	12,878	89.9%	870	\$744	\$744	1.8%	5.5%
Senior Living	6%	95	7,159	82.0%	799	\$1,253	\$1,252	3.0%	5.5%
Student Housing	5%	28	5,152	96.3%	1,137	\$1,622	\$1,621	5.6%	0.9%
Totals		871	113,867						

## Top 5 Submarkets

Occupancy Annual Change	Jun-22	Change	Effective Rent Gains		Jun-22	Change
			Submarket	Value		
Guthrie/Logan County	100.0%	9.9%	Edmond	\$1,096	18.3%	
Midwest City/Del City	93.5%	7.4%	Yukon/El Reno	\$990	16.4%	
Bethany	89.6%	4.3%	Northwest/Lake Hefner	\$917	14.5%	
Suburban Northside/Nichols Hills	95.0%	1.7%	Southwest OKC/WRWA/Moore	\$879	12.4%	
Northwest/Lake Hefner	93.4%	1.5%	Downtown/Inner City/Medical	\$1,169	11.8%	

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters

