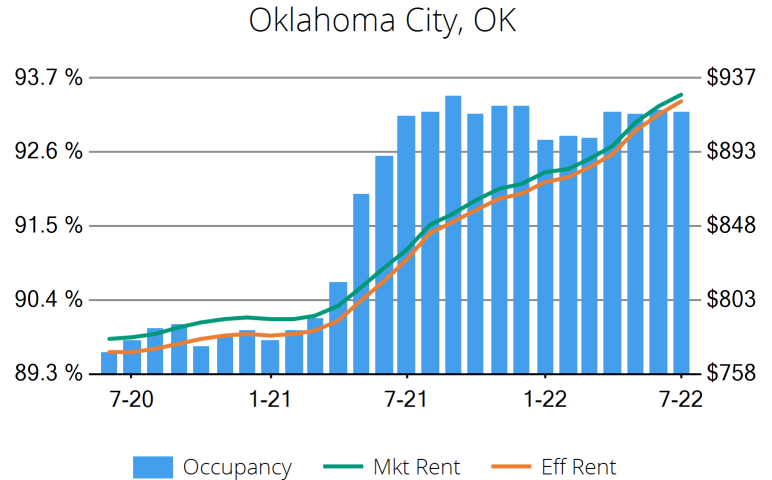


## General Overview

Conventional Properties	Jul 2022	Annual Chg
Occupancy	93.2	0%
Unit Change	854	
Units Absorbed (Annual)	823	
Average Size (SF)	848	0%
Asking Rent	\$927	+10.9%
Asking Rent per SF	\$1.09	+10.9%
Effective Rent	\$923	+11.2%
Effective Rent per SF	\$1.09	+11.1%
% Offering Concessions	10%	-34.9%
Avg. Concession Package	4.4%	-14.1%



## Market Breakdown

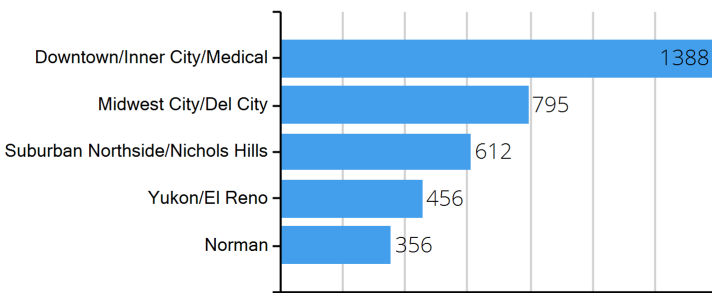
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent		Rent Concessions	
						Mkt	Eff	Props Offering	Avg Package
Conventional	78%	603	88,678	93.2%	848	\$927	\$923	10.5%	4.4%
Affordable	11%	145	12,878	90.6%	873	\$765	\$765	1.9%	5.5%
Senior Living	6%	95	7,159	83.0%	800	\$1,250	\$1,249	3.0%	5.5%
Student Housing	5%	28	5,152	87.0%	1,122	\$1,638	\$1,631	10.5%	3.5%
Totals		871	113,867						

## Top 5 Submarkets

Occupancy Annual Change	Jul-22	Change	Effective Rent Gains	Jul-22	Change
Guthrie/Logan County	100.0%	9.9%	Yukon/El Reno	\$1,005	17.2%
Midwest City/Del City	93.7%	5.3%	Edmond	\$1,100	14.3%
Bethany	89.6%	2.7%	Northwest/Lake Hefner	\$927	13.3%
Northwest/Lake Hefner	92.9%	1.0%	Southwest OKC/WRWA/Moore	\$891	12.8%
Edmond	96.3%	0.7%	Downtown/Inner City/Medical	\$1,175	11.4%

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters

