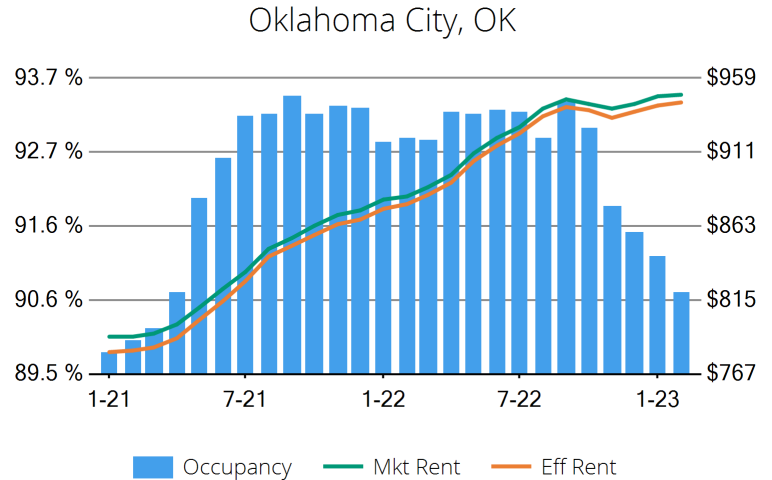


## General Overview

Conventional Properties	Feb 2023	Annual Chg
Occupancy	90.6	-2.4%
Unit Change	-133	
Units Absorbed (Annual)	-2,100	
Average Size (SF)	848	0%
Asking Rent	\$948	+7.4%
Asking Rent per SF	\$1.12	+7.5%
Effective Rent	\$943	+7.5%
Effective Rent per SF	\$1.11	+7.5%
% Offering Concessions	12%	-6.6%
Avg. Concession Package	4.7%	-19.6%



## Market Breakdown

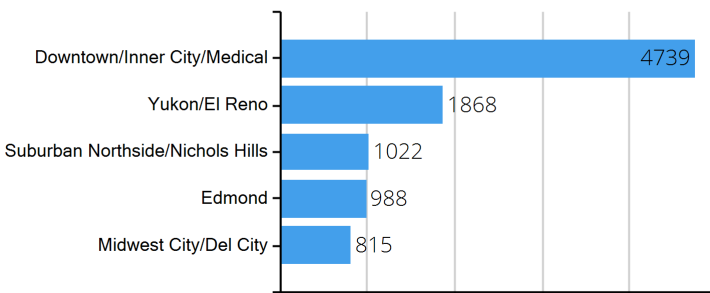
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Average Rent Eff	Rent Concessions Props Offering	Avg Package
Conventional	78%	602	88,917	90.6%	848	\$948	\$943	11.8%	4.7%
Affordable	11%	148	13,106	91.7%	872	\$786	\$785	1.8%	4.1%
Senior Living	7%	99	7,479	89.2%	797	\$1,270	\$1,270	0.0%	0.0%
Student Housing	4%	28	5,152	93.1%	1,126	\$1,723	\$1,723	0.0%	0.0%
Totals *		877	114,654						

## Top 5 Submarkets

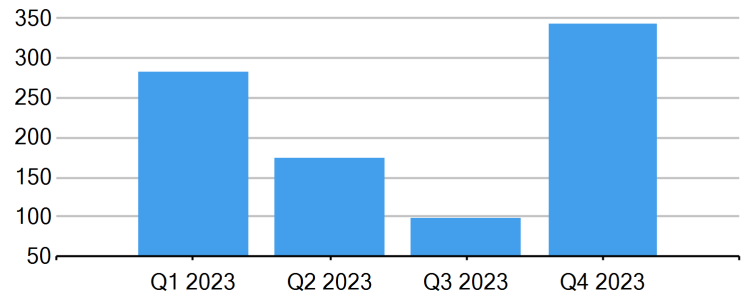
Occupancy Annual Change	Feb-23	Change	Effective Rent Gains	Feb-23	Change
Enid/Garfield County	91.2%	3.1%	Guthrie/Logan County	\$772	14.9%
Shawnee/Pottawatomie County/Seminole	95.3%	2.1%	Bethany	\$755	10.9%
Downtown/Inner City/Medical	90.9%	2.1%	Chickasha/Grady County	\$784	9.6%
Midwest City/Del City	92.0%	0.1%	Southwest OKC/WRWA/Moore	\$921	9.5%
Southwest OKC/WRWA/Moore	93.5%	-0.2%	Yukon/El Reno	\$1,029	9.0%

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters



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\* ALN Active listings. For additional details and definitions, visit our methodology page: .

<https://alndata.com/methodology>