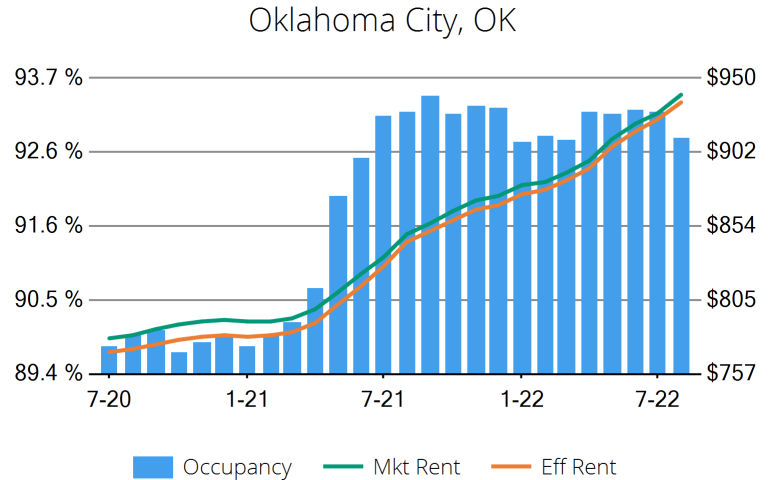


## General Overview

Conventional Properties	Aug 2022	Annual Chg
Occupancy	92.9	-0.4%
Unit Change	435	
Units Absorbed (Annual)	69	
Average Size (SF)	848	0%
Asking Rent	\$939	+10.4%
Asking Rent per SF	\$1.11	+10.5%
Effective Rent	\$934	+10.5%
Effective Rent per SF	\$1.10	+10.5%
% Offering Concessions	10%	-28.9%
Avg. Concession Package	4.9%	+0.4%



## Market Breakdown

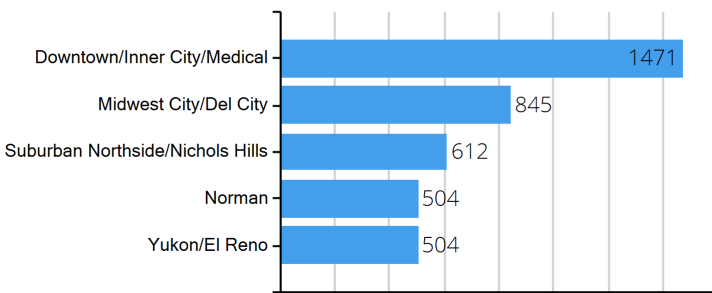
Property Type	% of Market	# Props	# Units	Occ.	Avg SF	Average Rent Mkt	Eff	Rent Concessions Props Offering	Avg Package
Conventional	78%	604	88,732	92.9%	848	\$939	\$934	10.3%	4.9%
Affordable	11%	146	12,950	88.5%	873	\$778	\$778	1.8%	4.9%
Senior Living	6%	95	7,159	85.9%	799	\$1,258	\$1,250	6.1%	7.7%
Student Housing	5%	28	5,152	84.9%	1,122	\$1,656	\$1,649	10.5%	3.5%
Totals		873	113,993						

## Top 5 Submarkets

Occupancy Annual Change	Aug-22	Change	Effective Rent Gains	Aug-22	Change
Midwest City/Del City	94.3%	5.6%	Yukon/EI Reno	\$1,012	15.8%
Edmond	96.6%	4.5%	Southwest OKC/WRWA/Moore	\$911	12.8%
Chickasha/Grady County	96.0%	2.1%	Northwest/Lake Hefner	\$930	12.0%
Bethany	88.2%	1.4%	Edmond	\$1,098	11.5%
Enid/Garfield County	91.1%	0.0%	Downtown/Inner City/Medical	\$1,179	11.1%

## New Units

### Top 5 Submarkets with Most New Units in Pipeline



### Leasing Starts Next 4 Quarters

