

## Emerging Technology

#### **INTRODUCING**

# Safe Space Scan Thermal Screening Solutions







Safe Space Scan Thermal Screening Solutions

#### **Product Overview**

Safe Space Scan Technologies is a US corporation based in Boca Raton, FL. The operators have been developing and offering much needed electronic safety devices to the US Market for decades.

- Solution is for indoor use only
- · In stock devices ship within 2 business days, if out of stock, lead times are up to six weeks
- One Kiosk with four mounting options available:
  - Safe Space Scan (3S-07T / Suggested Sell: \$1,695.99)
  - Desktop Stand (BKT-D1 / Suggested Sell : \$114.99)
  - LED Desktop Stand(BKT-D2 / Suggested Sell : \$159.99)
  - Tripod Stand (BKT-T1 / Suggested Sell: \$209.99)
  - LED Floor Stand (BKT-V1 / Suggested Sell: \$314.99)
- · No Demo units are available
- · No Returns of the units will be accepted
- · 12-Month warranty on scanner & stands







**LED Desktop Stand\*** 

- Automatic 'no-contact' temperature reading
- Mask Detection Alerting
- Temp Range: 86-113 degrees (F)
- Temperature Accuracy: ~.3 degrees (F)
- High temperature alarms available
- Wiegand compatible
- Mounting Option Sold Separately\*





LED Floor Stand





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#### **Quoting Procedure**

- A custom quote has been developed with a recommended sell price. The sell price can be altered based on your ability to increase margin or need for a lower price by working with the Technical Consultant Desk.
  - · Add customer information & qtys to complete quote
    - · Safe Space Scan Documents & Quote Form
- · No Demo units are available
- · No Returns of the units will be accepted
- · Freight included

#### **Ordering Procedure**

- Solution is only sold on Sequoia, so please contact your Tech AE or the Tech Consultant Desk for assistance
- Tech AE can help with customer set-up and answer additional questions

#### **Additional Resources:**

Safe Space Scan Website

Phone Support: 1-888-819-SCAN

Submit a question: Click here or Scan the QR Code





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#### **Customer Targets**

#### **All Contacts:**

Contacts with a need to manage workplace Health and Safety. Contacts with a need to manage personnel access to the workplace.

#### Open – Establish an Agenda

#### Open to a Thermal Screening conversation:

As businesses begin to reopen and employees return to work, many companies are exploring ways to take care of their employees and customers. Can we spend a few minute and discuss both idea's your team is exploring and what I'm seeing other companies deploy to ensure the health and safety of the employees and customers is maintained?

#### Discover – Understand customer's circumstances

#### **Discover Questions for Worker Health and Safety:**

- 1. Tell me about your plans to bring your people back to the workplace. What challenges do you see as your people return to work?
- 2. What are you doing to ensure the health and safety of employees and customers in the workplace?
- 3. How are you currently managing personnel access to your workplace?

#### Resolve Indifference

#### **Resolve Indifference for a Thermal Screening Conversation:**

- With many of my customers, prior to this current situation, workplace personnel access wasn't at the top of their mind. They are now very focused on health, safety and authorized personnel access in the workplace going forward.
  - Tell me more about what your company's plan to address health, safety and workplace access going forward?
  - · What types of solutions have you considered to manage workplace access and monitor employee health?



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#### Satisfy

Worker Health and Safety Solutions. As workers return to the workplace, Staples has a solution to help manage workplace access and assess potential health risks. This solution will help to manage personnel access to the workplace and other restricted areas and enhance workplace health and safety.

Accurate Temperature Check: Safe Space Scan Thermal Screening Solutions provide workplace health and safety by identifying anyone with a temperature that is attempting to enter the facility. Alarms can be added to sound when those above the temperature threshold attempt to enter.

#### Features & Benefits

- Screening flexibility to support individual 'no-contact' screenings
- Facial Recognition Library up to 100k records
- Temperature Accuracy  $\leq \pm 0.3$  degrees Fahrenheit
- Wiegand Pigtail allows connection to building security in some options

#### Additional Resources

Additional Content (click each to view)

- Safe Space Scan Video Library
- **Co-Branded Sell Sheet**
- **PowerPoint Presentation**
- **Installation User Guide**

Remember to leverage your Tech rep or the Technology Help Desk. You can also create a Tech Opportunity and check the Consultant Desk box.

You don't have to be an expert. Start the conversation with your customer and know the process to pass it over if needed.

Complex: Work with your Dedicated TAC| High Touch: 800-724-0985 | Standard Touch & Prospects: 800-511-3157

Email for all Teams: TechnologyHelp@staples.com Operating Hours: 8 am - 7 pm EST

