

STATEWIDE CHAIR



Tom McAlpin A

Development Chair

Virgin Voyages Cornerstone Class 41 Gold Coast (321) 229-5708 tom.mcalpin@virginvoyages.com

COMMITTEE MEMBERS

Mel Boglin (Calusa) Augusto Sanabria (East Central) Chris Carmody (East Central) Kim Vassar (Gold Coast) Billie Woodard (Gulfstream) Megan Cole (Northeast)

Sean Pittman (Northwest) P.J. Campbell (Southeast) Jennifer Johnson (Southwest) Kinard Robinson (West Central) Ryan Sladek (West Central)

STAFF LIAISON

Letreze Taylor (Itaylor@leadershipflorida.org)

DESCRIPTION

The statewide Fundraising and Development Chair leads the statewide Fundraising and Development Committee which is comprised of the Fundraising Chairs from each of the Region Councils.

Responsibilities for the Region Fundraising Chairs include:

- Provide monthly financial reports to the staff liaison, Letreze Taylor
- Secure local sponsorships for Region activities and events
- Raise funds or secure resources needed through in-kind donations for a Welcome Reception if the Region is hosting a Cornerstone, Connect, or Education Class session
- Each Region is required to host a New Member event to welcome the new class members from all Class programs to the Region
- The Giving Challenge is an annual Leadership Florida fundraiser held each spring. Each Region's Fundraising Chair is encouraged to play an active role or designate a Council member as the Region representative for the Giving Challenge.

REGION FUNDRAISING PROCESS

- Each Region is seeded from Leadership Florida's overall budget with \$1,000 beginning each new fiscal year. If the Region is asked to host a Welcome Class event in their Region, Leadership Florida will provide an additional \$1,000 to assist in this event.
- All Region events and experiences require local sponsorships or in-kind gifts secured by the Region Fundraising Chair to cover costs such as catering, venue rental, or valet parking.
- Consult the Loyal Funders list before reaching out to potential sponsors. Regions are not permitted to seek financial or any other kind of support from the official Loyal Funders list without expressed permission from Leadership Florida staff.
- Work with the Events & Fundraising Chair to communicate funding needs per event.
- All funds raised by the Region Fundraising Chair must be used for activities or events open to all members of the entire Region.

TIME COMMITMENT & TIMELINE

* If you are unable to attend a committee meeting, secure a council representative to represent the Region (e.g., Region Chair).

September 2025	First Fundraising Committee Meeting
October 27 - December 15, 2025	Host New Member Event
November 17, 2025	Northwest Region - Connect Class 15 Welcome Reception
December - January 2026	Host Recruitment Events
December 15, 2025	Southwest Region - Cornerstone Class 43 Welcome Reception
January 13, 2026	Gulfstream Region - Cornerstone Class 43 Welcome Reception
January 2026	Fundraising Committee Meeting
February 25, 2026	Northwest Region - Cornerstone Class 43 Welcome Reception
March 2026	Fundraising Committee Meeting
March 25, 2026	Calusa Region - Education Class 10 Welcome Reception
April 15-16, 2026	Giving Challenge, Noon to Noon EST
April 16, 2026	Southeast Region - Connect Class 15 Welcome Reception
June 11-14, 2026	Annual Meeting - Disney's Coronado Springs Resort, Orlando

REGION FUNDRAISING PROCESS

The list below is comprised of funders who annually support several of Leadership Florida's programs. We ask you to not reach out to any of the listed organizations to request sponsorships within your Regions. Instead, the Statewide Fundraising Committee can reach out on your behalf for any Region fundraising and will incorporate them into a larger request.

- AARP
- AdventHealth
- Alltrust
- Amazon
- AT&T
- Bank of America
- Baptist Health South Florida
- BBX Capital/Hoffman's Chocolates
- Bradenton Area Convention Center
- Broward College
- Brown & Brown
- ChappellRoberts
- Chesapeake Utilities
- Charter Communications
- CIGNA
- CISCO
- Coke Florida
- Comcast Business/NBCUniversal
- Crown Castle
- Dalton Agency
- Dean Mead
- Delta Airlines
- Deloitte
- Disney
- Duke Energy
- Edelman
- Fifth Third
- Firehouse Subs
- First Horizon Bank
- Fisher Phillips
- Florida Association of Counties
- Florida Blue
- Florida Dept. of Education
- Florida East Coast Industries
- Florida Education Foundation
- Florida Gulf Coast University
- Florida Institute for Political Leadership
- Florida League of Cities
- Florida League of Mayors
- Florida Lottery
- Florida Power & Light
- Florida Prepaid Foundation
- Florida Public Utilities
- Florida Risk Underwriters of Florida
- Florida Trend

- Gehring Group / Risk Strategies
- GL Homes
- GrayRobinson
- Greenberg Traurig
- Gunster
- HCA Florida Healthcare
- Helios Education Foundation
- Hertz
- Hillsborough Aviation Authority
- Hill Ward Henderson
- Hillpointe
- Holland & Knight
- Jacobs
- JEA
- JM Family Enterprises
- Jacksonville Transportation Authority
- KPMG
- Lake County
- Lennar International
- Moffitt Cancer Center
- Mosaic
- · Nemours Children's Health System
- Office Depot
- Orlando Health
- Palm Beach County Sheriff's Office
- Paramount
- PNC Bank
- Publix
- Regions Bank
- Seminole Tribe of Florida
- Shumaker
- Sunshine Ace Hardware
- Tampa General Hospital
- TD Bank
- TECO/Peoples Gas
- The Southern Group
- Truist
- · University of Miami Health
- Universal Orlando
- U.S. Sugar
- Verizon
- Visit Tallahassee
- Walmart
- Waste Management